



**R2.3.**

## **ກອງປະຊຸມຝຶກອົບຮົມຄູສອນແລະພະນັກງານບໍລິຫານຂອງ ໂຄງການANGEL**

WP2. Setting up the ANGEL Ecosystem

## ຂໍ້ມູນໂຄງການ

ຊື່ໜ້າໂຄງການ:	ANGEL
ຊື່ໂຄງການ:	ASEAN Network for Green Entrepreneurship and Leadership
ເລກທີໂຄງການ:	619421-EPP-1-2020-MY-EPPKA2-CBHE-JP
ແຫຼ່ງທຶນ:	Erasmus+ KA2 Capacity Building in the field of Higher Education
ຜູ້ປະສານງານ:	UTM
ເວັບໄຊທ໌ໂຄງການ:	<a href="https://angel-project.eu">https://angel-project.eu</a>

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ທົບທວນໂດຍ UTM ແລະ ReadLab

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# 1. ພາກສະເໜີ

ໂຄງການ ANGEL ປະກອບມີການຝຶກອົບຮົມຍ່າງໜ້ອຍ 3 ຮອບ ເພື່ອແນໃສ່ເພີ່ມທະວີຄວາມຮັບຮູ້ ແລະ ຄວາມເຂົ້າໃຈໃນການເປັນຜູ້ປະກອບການສີຂຽວ ແລະ ຄວາມເປັນຜູ້ນຳ. ການຝຶກອົບຮົມເບື້ອງຕົ້ນແມ່ນໄດ້ໃຫ້ຜູ້ນຳໂຄງການຫຼັກໆ ແລະ ສະມາຊິກຈາກບັນດາຄູ່ຮ່ວມມືອາຊຽນ. ຮອບທີ 2 ໄດ້ມອບໃຫ້ພະນັກງານມະຫາວິທະຍາໄລ, ທັງບໍລິຫານ ແລະ ຄະນະວິຊາ, ໃນຂະນະທີ່ຮອບທີ 3 ແມ່ນສຸມໃສ່ຊຸມຊົນ.

ບົດລາຍງານສະບັບນີ້ໄດ້ສະແດງໃຫ້ເຫັນສະພາບລວມຂອງກອງປະຊຸມທີ່ໄດ້ດຳເນີນໃນການຝຶກອົບຮົມ ຄັ້ງທີ 2 ໃຫ້ແກ່ພະນັກງານຈາກບັນດາມະຫາວິທະຍາໄລຄູ່ຮ່ວມມືໃນອາຊຽນ. ຕໍ່ຈາກນັ້ນ, ບົດລາຍງານ ໄດ້ສະແດງໃຫ້ເຫັນເຖິງການເຄື່ອນໄຫວສະເພາະຂອງແຕ່ລະອົງການທີ່ເຂົ້າຮ່ວມ.

ພາກສ່ວນຕໍ່ໄປໄດ້ອະທິບາຍຂໍ້ມູນທີ່ກ່ຽວຂ້ອງເຊັ່ນ: ຈຳນວນຄູຝຶກ ແລະ ຄູສອນທີ່ກ່ຽວຂ້ອງ. ອີງໄປກວ່ານັ້ນ, ມັນສັງເກດເຫັນວ່າເນື້ອໃນຂອງການຝຶກອົບຮົມອາດຈະແຕກຕ່າງກັນໄປຕາມຜູ້ຖານແລະຄວາມເຂົ້າ າໃຈຂອງທຸລະກິດສີຂຽວຂອງມະຫາວິທະຍາໄລຄູ່ຮ່ວມງານ.

ພາກສຸດທ້າຍ, ເອກະສານຊ້ອນທ້າຍ 1, ປະກອບມີບົດສະຫຼຸບລວມຂອງແຕ່ລະມະຫາວິທະຍາໄລຄູ່ຮ່ວມງານຂອງກອງປະຊຸມ 'ການຝຶກອົບຮົມຄູຝຶກ'. ສະຫຼຸບສັງລວມນີ້ກວມເອົາຂໍ້ມູນທີ່ສຳຄັນເຊັ່ນ: ວາລະ, ຊື່ຂອງຄູຝຶກ, ແລະປະກອບມີເອກະສານສາຍຕາທີ່ກ່ຽວຂ້ອງເຊັ່ນ: ຮູບພາບ.

# 2 ສະຫຼຸບລວມການຝຶກອົບຮົມ

ໃນຖານະເປັນສະມາຊິກຂອງສະມາຄົມ ANGEL, ສະມາຊິກມະຫາວິທະຍາໄລອາຊຽນທັງຫມົດໄດ້ຖືກເຊື້ອເຊີນໃຫ້ເຂົ້າຮ່ວມກອງປະຊຸມຝຶກອົບຮົມ (ToT) ທີ່ຈັດຂຶ້ນຢູ່ກົວລາລຳເປີແຕ່ວັນທີ 21 ຫາວັນທີ 25 ພະຈິກ 2022. ປະຕິບັດຕາມ ToT, ສະມາຊິກເຫຼົ່ານີ້ໄດ້ຖືກມອບຫມາຍໃຫ້ເຜີຍແຜ່ຄວາມຮູ້ກ່ຽວກັບ, ແລະກາຍເປັນຕົວແທນຂອງ, ການປະກອບການສີຂຽວແລະການນຳພາພາຍໃນສະຖາບັນທີ່ສອດຄ້ອງກັນຂອງເຂົາເຈົ້າ. ຄູ່ຮ່ວມງານຂອງແຕ່ລະມະຫາວິທະຍາໄລ, ຊົມເຊີຍຈາກປະເທດທີ່ແຕກຕ່າງກັນ, ນຳເອົາລະດັບຄວາມຊ່ຽວຊານດ້ານຜູ້ຖານທີ່ແຕກຕ່າງກັນໃນການລິເລີ່ມສີຂຽວ. ວິທີການຝຶກອົບຮົມຍັງແຕກຕ່າງກັນ; ບາງຄູ່ຮ່ວມງານດຳເນີນການຝຶກອົບຮົມເປັນສ່ວນບຸກຄົນ, ໃນຂະນະທີ່ຄົນອື່ນດຳເນີນການເປັນກຸ່ມ, ບໍ່ວ່າຈະປະເຊີນຫນ້າຫຼື virtually, ພາຍໃນປະເທດຂອງເຂົາເຈົ້າ.

ຕົວຢ່າງ, ໃນປະເທດມາເລເຊຍ, ຄູ່ຮ່ວມງານຂອງມະຫາວິທະຍາໄລແຕ່ລະຄົນໄດ້ດຳເນີນການຝຶກອົບຮົມສ່ວນບຸກຄົນຂອງເຂົາເຈົ້າ. Universiti Teknologi Malaysia (UTM) ໄດ້ຈັດຕັ້ງປະຕິບັດໂຄງການ 'ການຝຶກອົບຮົມຄູຝຶກ' ສຳລັບພະນັກງານວິຊາການໃນລະຫວ່າງວັນທີ 7 ຫາ 9 ສິງຫາ 2023.

ການຝຶກອົບຮົມນີ້ໄດ້ຈັດຂຶ້ນພ້ອມກັນໃນສອງສະຖານທີ່ທີ່ແຕກຕ່າງກັນຄື: Universiti Teknologi Malaysia Kuala Lumpur ແລະ Johor Bahru. ການຝຶກອົບຮົມດັ່ງກ່າວ, ແນໃສ່ສະໜອງຄວາມຮູ້, ຄວາມສາມາດ, ຊັບພະຍາກອນໃຫ້ແກ່ພະນັກງານທຸລະກິດສີຂຽວ ແລະ ການເປັນຜູ້ນຳ, ໄດ້ດຶງດູດຜູ້ເຂົ້າຮ່ວມທັງໝົດ 25 ທ່ານ, ລວມທັງພະນັກງານວິຊາການ ແລະ ບໍລິຫານ. ຫ້າຄູຝຶກໄດ້ກວມເອົາຫົວຂໍ້ເຊັ່ນ: ການຕະຫຼາດສີຂຽວ, ຜູ້ປະກອບການ, ແລະຄວາມເປັນຜູ້ນຳພາ. ພ້ອມກັນນັ້ນ, ມະຫາວິທະຍາໄລ Tun Hussein Onn Malaysia (UTHM) ໄດ້ໃຫ້ການຝຶກອົບຮົມໃຫ້ແກ່ພະນັກງານ 17 ຄົນ (ຍິງ 36%). ການສຳຫຼວດຄວາມຄິດເຫັນສະທ້ອນໃຫ້ເຫັນໃນທາງບວກກ່ຽວກັບການຝຶກອົບຮົມ, ຊຶ່ງໃຫ້ເຫັນວ່າຄູຝຶກໄດ້ປະສົບຜົນສຳເລັດ 70 ຫາ 80% ຂອງຄວາມຄາດຫວັງ. Universiti Malaysia Kelantan (UMK) ຍັງໄດ້ຝຶກອົບຮົມພະນັກງານ 17 ຄົນ, ທັງການບໍລິຫານແລະການສອນ, ເຊິ່ງພວກເຂົາເອີ້ນວ່າ "ຕົວແທນສີຂຽວ". ຕົວແທນເຫຼົ່ານີ້ແມ່ນໄດ້ສຸມໃສ່ການແກ້ໄຂ Shariah fintech ແລະການສົ່ງເສີມການມີຈັນຍາບັນ, ການລົງທຶນແບບຍືນຍົງທີ່ປະຕິບັດຕາມຫຼັກການອິດສະລາມແລະເປົ້າຫມາຍຄວາມຍືນຍົງທົ່ວໂລກ. ພ້ອມທັງແນໃສ່ເພີ່ມທະວີຄວາມຮັບຮູ້ກ່ຽວກັບຄວາມຍືນຍົງ ແລະ ຮັບຮອງຫຼັກການດ້ານສິ່ງແວດລ້ອມ, ສັງຄົມ, ແລະ ການບົກຄອງ. ບົດບາດຂອງເຂົາເຈົ້າໃນໂຄງການ ANGEL ກ່ຽວຂ້ອງກັບການສົ່ງເສີມການບຸກຈິດສຳນຶກດ້ານສິ່ງແວດລ້ອມ ແລະສົ່ງເສີມການສຶກສາການເປັນຜູ້ປະກອບການສີຂຽວລະຫວ່າງນັກສຶກສາ ແລະຜູ້ປະກອບການ. ພວກເຂົາສະຫນັບສະຫນູນພະລັງງານທົດແທນ, ການບໍລິໂພກທີ່ມີຄວາມຮັບຜິດຊອບ, ແລະເຕັກໂນໂລຢີສີຂຽວ, ໂດຍມີເປົ້າຫມາຍສຸດທ້າຍຂອງຄວາມຍືນຍົງຂອງໂລກ.

ຢູ່ **ສປປ ລາວ**, ສອງມະຫາວິທະຍາໄລຮ່ວມມືຄື: ມະຫາວິທະຍາໄລສະຫວັນນະເຂດ (SKU) ແລະ ມະຫາວິທະຍາໄລຈຳປາສັກ (CU), ໄດ້ດຳເນີນໂຄງການແຍກຕ່າງຫາກໃນວັນທີ 19 – 20 ກັນຍາ 2023 ແລະ ວັນທີ 26 – 28 ກັນຍາ 2023 ຕາມລຳດັບ. SKU ມີຈຸດປະສົງເພື່ອສະໜອງການຝຶກອົບຮົມທີ່ສົມບູນແບບກ່ຽວກັບຜູ້ປະກອບການສີຂຽວແລະຄວາມເປັນຜູ້ນຳພາໃຫ້ແກ່ພະນັກງານ 38 ຄົນ, ເຊິ່ງຫນຶ່ງເປັນເພດຍິງ. ການຝຶກອົບຮົມນີ້ແມ່ນມີຈຸດປະສົງເພື່ອເພີ່ມຄວາມຮູ້ແລະທັກສະການເປັນຜູ້ນຳ, ໃຫ້ພວກເຂົາແບ່ງປັນຫຼັກການເຫຼົ່ານີ້ກັບຊຸມຊົນຂອງ SKU. ນີ້ແມ່ນສິ່ງສຳຄັນຕໍ່ການກ້າວໜ້າຂອງຂະແໜງການນີ້ໂດຍສອດຄ່ອງກັບແຜນຍຸດທະສາດຂອງ SKU. ໃນຂະນະດຽວກັນ, ກອງປະຊຸມຝຶກອົບຮົມ ANGEL ຂອງ CU ໄດ້ສຸມໃສ່ການເປັນຜູ້ປະກອບການສີຂຽວສຳລັບການເລີ່ມຕົ້ນ, ສະເໜີພາບລວມຂອງໂຄງການແລະການແລກປ່ຽນປະສົບການ.

ກອງປະຊຸມໄດ້ໃຫ້ຄວາມຮູ້ແກ່ພະນັກງານ 17 ຄົນ ແລະ ນັກສຶກສາຈຳນວນຫນຶ່ງກ່ຽວກັບຄວາມຍືນຍົງ, ດ້ວຍເຫດນີ້, ເສີມຂະຫຍາຍຄວາມເຂົ້າໃຈຂອງເຂົາເຈົ້າກ່ຽວກັບຍຸດທະສາດ ANGEL ຂອງມະຫາວິທະຍາໄລ. ຕອນນີ້ຜູ້ເຂົ້າຮ່ວມສາມາດພັດທະນາແຜນທຸລະກິດ Lean Canvas Model ແລະສົ່ງເສີມເຄືອຂ່າຍ ANGEL ທີ່ສະຫນັບສະຫນູນ.

ຢູ່ **ຫວຽດນາມ**, ມີ 2 ມະຫາວິທະຍາໄລຮ່ວມມືຄື: ມະຫາວິທະຍາໄລແຄ້ງຮ່ວາ (CTU) ແລະ ມະຫາວິທະຍາໄລບໍ່ແຮ່ ແລະ ທໍລະນີສາດຮ່າໂນ້ຍ (HUMG) ໄດ້ດຳເນີນການຝຶກອົບຮົມຄູຝຶກໃນວັນທີ 25 – 26 ກຸມພາ 2023 ແລະ 8 – 10 ພຶດສະພາ 2023 ຕາມລຳດັບ. ຢູ່ CTU, ກອງປະຊຸມໄດ້ແນະນຳ ANGEL ແລະການຝຶກອົບຮົມຂອງຄູຝຶກສອນ, ສຸມໃສ່ການເປັນຜູ້ປະກອບການແລະຫຼັກການຄວາມເປັນຜູ້ນຳ,

ແລະສໍາຫຼວດປະດິດສ້າງ, ຄວາມເປັນຜູ້ນໍາຂອງຜູ້ປະກອບການສີຂຽວ, ແລະພາລະບົດບາດຂອງວິທະຍາໄລໃນໃຫ້ເຂົາເຈົ້າ. ມັນເບິ່ງການປະຕິບັດທີ່ດີທີ່ສຸດລະຫວ່າງປະເທດ / ເອີຣົບສໍາລັບການສ້າງສູນຜູ້ປະກອບການສີຂຽວຂອງມະຫາວິທະຍາໄລໃນບັນດາປະເທດອາຊຽນ, ປຶກສາຫາລືກ່ຽວກັບຄວາມກ້າວໜ້າດ້ານການປະຕິບັດເຊັ່ນ:  
ເຄືອຂ່າຍແລະການມີສ່ວນຮ່ວມຂອງບັນດາຜູ້ມີສ່ວນຮ່ວມໃນສະພາບການຂອງສູນຄວາມເປັນເລີດ ANGEL. ນອກຈາກນັ້ນ, ມັນສະໜອງການຝຶກອົບຮົມກ່ຽວກັບການປະກອບການສີຂຽວ, ລັກສະນະທີ່ສໍາຄັນສໍາລັບສູນຄູ່ຮ່ວມງານ, ຮູ້ຈັກຜູ້ເຂົ້າຮ່ວມກັບຊັບພະຍາກອນການຝຶກອົບຮົມທີ່ກ່ຽວຂ້ອງແລະເຄື່ອງມື. ຢູ່ HUMG, ພະນັກງານ 72 ຄົນ (30 ການສອນ ແລະ 24 ບໍລິຫານ) ເຂົ້າຮ່ວມກອງປະຊຸມ. ກອງປະຊຸມໄດ້ດໍາເນີນໄປທັງຕໍ່ໜ້າ ແລະ ແບບສະເໝືອນຈິງ, ໂດຍມີແຂກຖືກເຊີນຈໍານວນໜຶ່ງ. ຜູ້ເຂົ້າຮ່ວມມີຄວາມກະຕືລືລົ້ນທີ່ຈະແບ່ງປັນແນວຄວາມຄິດແລະປະສົບການຂອງເຂົາເຈົ້າໃນລະຫວ່າງ ການຝຶກອົບຮົມ.  
ການຝຶກອົບຮົມດັ່ງກ່າວໄດ້ເສີມຂະຫຍາຍຄວາມເຂົ້າໃຈຂອງເຂົາເຈົ້າກ່ຽວກັບການເປັນຜູ້ປະກອບການ ສີຂຽວ ແລະການນໍາພາ, ເຊິ່ງດຽວກັນກັບຍຸດທະສາດແຫ່ງຊາດສໍາລັບການພັດທະນາສີຂຽວ. ພວກເຂົາໄດ້ຮັບຂໍ້ມູນຫຼາຍຢ່າງ, ປຸກຈິດສໍານຶກສີຂຽວແລະຂະຫຍາຍຄວາມຮູ້ຂອງເຂົາເຈົ້າກ່ຽວກັບການປະຕິບັດສີຂຽວ. ຄວາມເຂົ້າໃຈເຫຼົ່ານີ້ໄດ້ຊ່ວຍໃຫ້ພວກເຂົາລວມເອົາແນວຄວາມຄິດສີຂຽວເຂົ້າໄປໃນຫຼັກສູດແລະວຽກທີ່ ປຶກສາຂອງພວກເຂົາ."

ໃນປະເທດອິນໂດເນເຊຍ, ສອງຄູ່ຮ່ວມງານຂອງມະຫາວິທະຍາໄລ FEB Universitas Gadjah Mada (UGM) ແລະ Universitas Islam Indonesia (UII) ເຂົ້າຮ່ວມກອງປະຊຸມແບບປະສົມຮ່ວມກັນໃນວັນທີ 22 - 23 ພຶດສະພາ 2023. ຫຼັງຈາກໄດ້ຮັບຄວາມຮູ້ຈາກການຝຶກອົບຮົມຄູ່ຝຶກ (ToT) ທີ່ກົວລາວາເປີ, ທັງສອງມະຫາວິທະຍາໄລໄດ້ ໄດ້ຮັບຄວາມໄວ້ວາງໃຈໃນການເຜີຍແຜ່ຄວາມຮູ້ຂອງ, ແລະເຮັດຫນ້າທີ່ເປັນຕົວແທນສໍາລັບການ, ການປະກອບການສີຂຽວແລະການເປັນຜູ້ນໍາ. FEB UGM ແລະ UII ໄດ້ເຮັດວຽກຮ່ວມກັນເພື່ອດໍາເນີນການຝຶກອົບຮົມຄູ່ຝຶກ (ToT) ສໍາລັບພະນັກງານຂອງພວກເຂົາເພື່ອປຸກຈິດສໍານຶກກ່ຽວກັບການເປັນຜູ້ປະກອບການສີຂຽວແລະການ ນໍາພາ.

ການລິເລີ່ມນີ້ມີຈຸດປະສົງເພື່ອສ້າງກຸ່ມຕົວແທນດັ່ງກ່າວພາຍໃນພະນັກງານເພື່ອຊ່ວຍໃນການພັດທະນາ ຜູ້ປະກອບການສີຂຽວໃນບັນດານັກຮຽນ. ກອງປະຊຸມໄດ້ສຸມໃສ່ເພີ່ມທະວີຄວາມຮູ້ຂອງຄູ່ຝຶກໃນຂົງ ເຂດນີ້ໃນທົ່ວພາກພື້ນອາຊຽນ, ໂດຍສະເໜີໃຫ້ມີຄວາມເຂົ້າໃຈກ່ຽວກັບການດໍາເນີນທຸລະກິດສີຂຽວ, ການເງິນ, ການຕະຫຼາດ, ແລະ ອື່ນໆ. ເປົ້າຫມາຍແມ່ນເພື່ອໃຫ້ນັກການສຶກສາສາມາດສອນຫຼັກການເຫຼົ່ານີ້ຢູ່ໃນສະຖາບັນຂອງພວກເຂົາຢ່າງ ມີປະສິດທິພາບ.

ໃນຂະນະດຽວກັນ, ຢູ່ກໍາປູເຈຍ, 3 ມະຫາວິທະຍາໄລທີ່ເປັນຄູ່ຮ່ວມມິຄີ: ສະຖາບັນເຕັກໂນໂລຊີແຫ່ງກໍາປູເຈຍ (ITC), ມະຫາວິທະຍາໄລລາຊະວັງພະນົມເບັນ (RUPP), ແລະ ມະຫາວິທະຍາໄລອາຊີຕາເວັນ ອອກສຽງໃຕ້ (USEA), ໄດ້ດໍາເນີນກອງປະຊຸມສໍາມະນາຄູ່ຝຶກໃນວັນທີ 16 - ວັນທີ 17 ຕຸລາ, 2023. ກອງປະຊຸມສໍາມະນາແບບປະສົມນີ້ແມ່ນເປັນເຈົ້າພາບຮ່ວມໂດຍສະຖາບັນເຫຼົ່ານີ້ ໂດຍມີຈຸດປະສົງເພື່ອສະໜອງໃຫ້ທີມງານຄຸ້ມຄອງ ແລະ ອາຈານສອນ. ການຝຶກອົບຮົມໄດ້ກວມເອົາຫົວຂໍ້ຕ່າງໆ,

ລວມທັງແນວຄວາມຄິດພື້ນຖານຂອງການເປັນຜູ້ປະກອບການແລະຄວາມເປັນຜູ້ນຳພາໂດຍ EU's EntreComp, DigComp, ແລະ GreenComp Frameworks. ມັນຍັງໄດ້ເນັ້ນໜັກເຖິງບົດບາດຂອງມະຫາວິທະຍາໄລໃນນະວັດຕະກຳແລະຄວາມເປັນຜູ້ນຳທາງດ້ານ ທຸລະກິດສີຂຽວ, ເຊິ່ງດຽວກັນກັບການເງິນສີຂຽວ. ນອກຈາກນັ້ນ, ກອງປະຊຸມໄດ້ອະທິບາຍລະອຽດກ່ຽວກັບເນື້ອໃນຂອງໂມດູນສຳລັບການຝຶກອົບຮົມ ANGEL ແລະແກ້ໄຂລັກສະນະຂອງການມີສ່ວນຮ່ວມຂອງວິສາຫະກິດເອກະຊົນ / NGO.

### 3. ຜູ້ເຂົ້າຮ່ວມ ແລະ ຜົນໄດ້ຮັບ

ດັ່ງທີ່ໄດ້ສະຫຼຸບໄວ້ຂ້າງເທິງ, ທັງ 12 ມະຫາວິທະຍາໄລ ANGEL ທີ່ເປັນຄູ່ຮ່ວມງານໃນທົ່ວພາກພື້ນອາຊຽນ ໄດ້ດຳເນີນໂຄງການຝຶກອົບຮົມການເປັນຜູ້ປະກອບການສີຂຽວໃຫ້ແກ່ພະນັກງານຂອງເຂົາເຈົ້າ , ລວມທັງໝົດ 400 ກວ່າຄົນ ເຊິ່ງສະແດງຢູ່ໃນຮູບທີ 1.

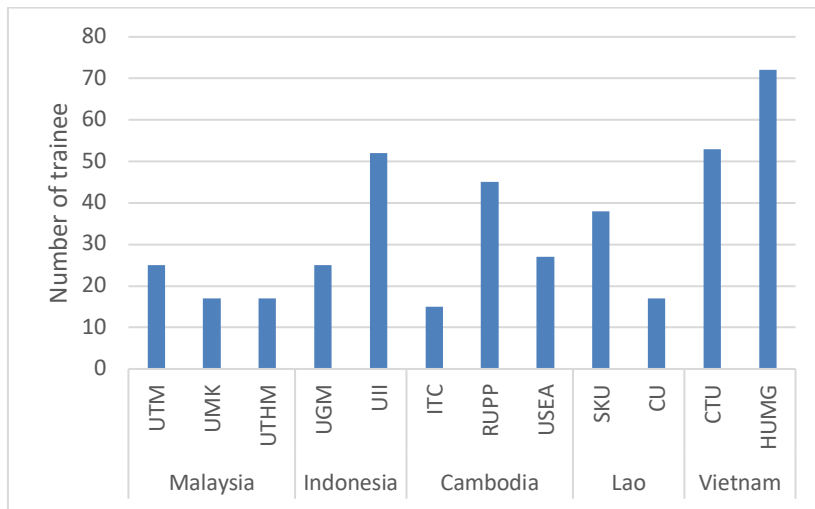


Figure 1. The number of trainees from each university partner joined the 2<sup>nd</sup> round training

### 4. ສະຫຼຸບ

ໂຄງການ ANGEL ແມ່ນໂຄງການລິເລີ່ມຫຼາຍຊາດ ເພື່ອແນໃສ່ເພີ່ມທະວີຄວາມເຂົ້າໃຈ ແລະ ສົ່ງເສີມການເປັນຜູ້ປະກອບການສີຂຽວ ແລະ ຄວາມເປັນຜູ້ນຳພາໃນມະຫາວິທະຍາໄລອາຊຽນ ແລະ ຊຸມຊົນອ້ອມຂ້າງ. ໄດ້ດຳເນີນການຝຶກອົບຮົມ 3 ຮອບ, ໃນນັ້ນຄັ້ງທີ 2 ໄດ້ສຸມໃສ່ພະນັກງານມະຫາວິທະຍາໄລ. ບັນດາຄູ່ຮ່ວມມີຈາກບັນດາປະເທດອາຊຽນ ໄດ້ລວມເອົາປະສົບການ ແລະ ຈັດຕັ້ງປະຕິບັດກອງປະຊຸມຝຶກອົບຮົມຄູ່ຝຶກ (ToT) ໂດຍເນັ້ນໃສ່ຫົວຂໍ້ທີ່ຫຼາກຫຼາຍ ແຕ່ທີ່ສຳຄັນເຊັ່ນ: ການຕະຫຼາດສີຂຽວ, ຄວາມເປັນຜູ້ນຳ, ການເປັນຜູ້ປະກອບການ ແລະການລົງທຶນແບບຍືນຍົງ. ບັນດາປະເທດຄື: ມາເລເຊຍ, ສປປ ລາວ, ຫວຽດນາມ, ອິນໂດເນເຊຍ, ກຳປູເຈຍ ໄດ້ເປັນຕົວແທນ, ແຕ່ລະປະເທດໄດ້ນຳເອົາທັດສະນະ ແລະ ວິທີການທີ່ເປັນເອກະລັກສະເພາະ ເພື່ອຍົກໃຫ້ເຫັນຄວາມຫຼາກຫຼາຍໃນກຸ່ມບໍລິສັດ.



ແຕ່ລະກອງປະຊຸມໄດ້ຈັດຂຶ້ນຈຸດປະສົງທີ່ແຕກຕ່າງກັນສອດຄ່ອງກັບຄວາມຍືນຍົງຂອງໂລກ,  
ວິທີແກ້ໄຂສີຂຽວທີ່ມີນະວັດກໍາ, ແລະການບູກຄີສໍານຶກດ້ານສິ່ງແວດລ້ອມ,  
ດັ່ງນັ້ນການສົ່ງເສີມການເປັນຜູ້ປະກອບການສີຂຽວແລະການນໍາພາ. ໃນທີ່ສຸດ, ໂຄງການ  
ANGEL ໄດ້ປະສົບຜົນສໍາເລັດໃນການສົ່ງເສີມແນວຄິດສີຂຽວ, ການປະຕິບັດແບບສີຂຽວ,  
ແລະ ສ້າງວິສາຫະກິດສີຂຽວໃນທົ່ວພາກພື້ນ.

## ເອກະສານຊ້ອນທ້າຍ

ຕໍ່ໄປນີ້, ຂ້າງລຸ່ມນີ້, ແມ່ນສະຫຼຸບສັງລວມແລະ / ຫຼືບົດລາຍງານຄຳຄິດຄຳເຫັນຈາກແຕ່ລະສູນຝຶກອົບຮົມສຳລັບການຝຶກອົບຮົມ ANGEL ຂອງກອງປະຊຸມຄູຝຶກ.

## ມາເລເລຍ

### Universiti Teknologi Malaysia (UTM)

#### a) ຂໍ້ມູນພື້ນຖານຂອງການຝຶກອົບຮົມ

UTM ໄດ້ດຳເນີນການຝຶກອົບຮົມໃຫ້ແກ່ພະນັກງານວິຊາການໃນວັນທີ 7 ຫາ 9 ສິງຫາ 2023. ການຝຶກອົບຮົມໄດ້ດຳເນີນໄປພ້ອມໆກັນຢູ່ສອງບ່ອນທີ່ແຕກຕ່າງກັນ, Universiti Teknologi Malaysia Kuala Lumpur ແລະ Johor Bahru. ເຂົ້າຮ່ວມຝຶກອົບຮົມທັງໝົດ 25 ທ່ານ, ເຊິ່ງປະກອບດ້ວຍພະນັກງານວິຊາການ ແລະ ບໍລິຫານ. ການຝຶກອົບຮົມດັ່ງກ່າວໄດ້ຖືກອອກແບບເພື່ອໃຫ້ຜູ້ເຂົ້າຮ່ວມມີຄວາມຮູ້, ທັກສະ, ແລະຊັບພະຍາກອນເພື່ອການເປັນທຸລະກິດສີຂຽວແລະການນຳພາ. ຄູຝຶກ 5 ທ່ານ ໄດ້ສົ່ງຊຸດຝຶກອົບຮົມ ກວມເອົາຫົວຂໍ້ ການຕະຫຼາດສີຂຽວ, ການເປັນຜູ້ປະກອບການ ແລະ ການເປັນຜູ້ນຳ.

#### b) ຄູຝຶກ (mentors):

1. Assoc. Prof. Dr Haliyana Khalid
2. Assoc. Prof. Dr Adriana Mohd Rizal
3. Dr Umar Haiyat Abdul Kohar
4. Dr Farah Akmar Anor Salim
5. Dr Teo Poh Chui

#### c) ຮູບພາບ ແລະ ຂໍ້ມູນທີ່ກ່ຽວຂ້ອງ

1. Certificate for trainer



## 2. បែប័្យឺនឺវ៉ង់រ័ន័រ



## 3. រ័ន័រឡើងវិញរ័ន័ររ័ន័រ Kuala Lumpur រ័ន័រ Johor Bahru

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**7 August 2023**

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 ACT Lab, Azman Hashim International Business School, Level 12, Razak Tower, Universiti Teknologi Malaysia, Kuala Lumpur  
**Johor Bahru Campus**  
 UTM FLEXIS, Ground Floor, Block D07, UTM Digital, UTM Johor Bahru

NO	NAME (INCLUDING DESIGNATION)	FACULTY	SIGNATURE
1	AP DUE BATAH BINTI MAHADI	FM	<i>[Signature]</i>
2	FUZIAM BINTI SEMAL	FAGU	<i>[Signature]</i>
3	DR. NORAZLINA BINTI MAMUD YAHIN	SPACE	<i>[Signature]</i>
4	DR. ROZALINDA INDIRAN	FM	<i>[Signature]</i>
5	DR. SAHEH F. A. KHATIB	FM	<i>[Signature]</i>
6	SAHEH F. A. KHATIB	FM	<i>[Signature]</i>
7	JUHAIZA BINTI YAACOB	UTMXCITE	<i>[Signature]</i>
8	SITI NORAZIAH BINTI SATAPAH	UTMXCITE	<i>[Signature]</i>
9	AJININ SUPTA BINTI HAMZAH	UTMXCITE	<i>[Signature]</i>
10	FITRIYAH BINTI KAZALI	FASU	<i>[Signature]</i>

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Co-funded by the Erasmus+ Programme of the European Union

**Erasmus+ Capacity Building Higher Education  
ASEAN Network for Green Entrepreneurship and Leadership (ANGEL)  
TRAIN THE TRAINERS (PHASE 2)**

**7 August 2023**

Location:  
**Kuala Lumpur Campus**  
 ACT Lab, Azman Hashim International Business School, Level 12, Razak Tower, Universiti Teknologi Malaysia, Kuala Lumpur  
**Johor Bahru Campus**  
 UTM FLEXIS, Ground Floor, Block D07, UTM Digital, UTM Johor Bahru


NO	NAME (INCLUDING DESIGNATION)	FACULTY	SIGNATURE
1	DR. NUR HANIS HANIS	AMBS	<i>[Signature]</i>
2	SARJUL FIKRI MUHAMMAD	FABU	<i>[Signature]</i>
3	Dr. Nur Hafizah A. Yusoff	AMBS	<i>[Signature]</i>
4	Tee Poh Chin	AMBS	<i>[Signature]</i>
5	FARAH ALYAH ALYAH SALAM	AMBS	<i>[Signature]</i>
6	ROFIDAH OTHMAN	AMBS	<i>[Signature]</i>
7	NORAZAH BINTI OTHMAN SALAM	AMBS	<i>[Signature]</i>
8	Hafiqah Ehsan	AMBS	<i>[Signature]</i>
9	Norhuda Mahd Yusoff	AMBS	<i>[Signature]</i>
10	NOR HADYATI ZALARIA	*	<i>[Signature]</i>

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NO	NAME (INCLUDING DESIGNATION)	FACULTY	SIGNATURE
11	SITI NURSHAHIDA AB RASIM	SPACE	<i>[Signature]</i>
12	UMIRK ABIMAT BIN HASIL KAMAR	FM	<i>[Signature]</i>
13	ADRIANA MOHD. RIZAL	AMBS	<i>[Signature]</i>
14			
15			
16			
17			
18			
19			
20			

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NO	NAME (INCLUDING DESIGNATION)	FACULTY	SIGNATURE
11	Nur Aiza Mohd Zamri	AMBS	<i>[Signature]</i>
12	Muzahid bin Hafiz	AMBS	<i>[Signature]</i>
13			
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4. **ຮູບພາບ**





Universiti Tun Hussein Onn Malaysia (UTHM)

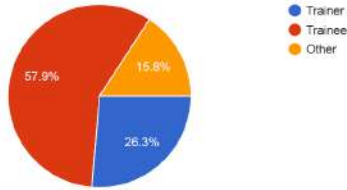
**Program Feedback**  
**ASEAN NETWORK FOR GREEN  
ENTREPRENEURSHIP AND LEADERSHIP**

**UTHM**  
Universiti Tun Hussein Onn Malaysia

**We value your feedback.**  
19 responses

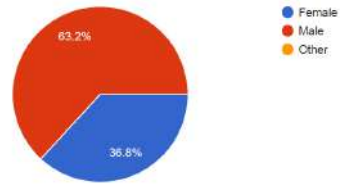
You are:

19 responses



You are:

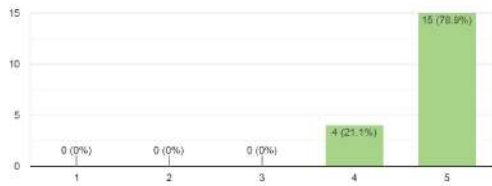
19 responses



The objectives of the training were clearly defined.

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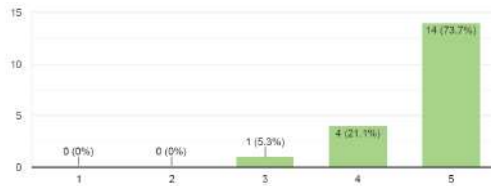
19 responses



The training objectives were met.

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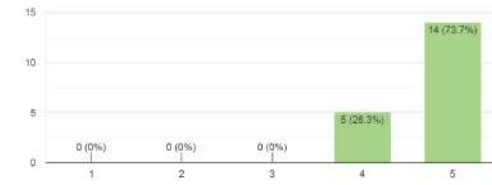
19 responses



The training material was of high quality / helpful.

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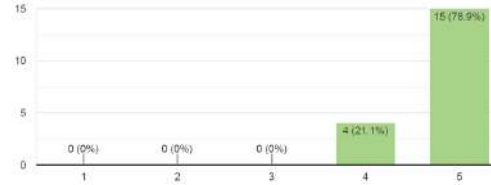
19 responses



The content was organised and easy to follow.

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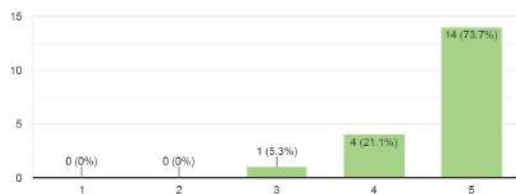
19 responses



The topics covered were relevant to my work.

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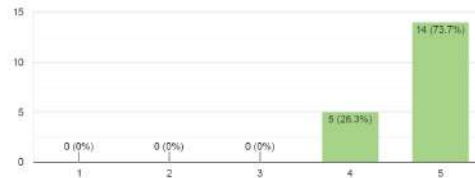
19 responses



I can apply what I learnt in this training to my work.

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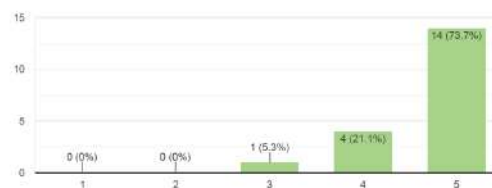
19 responses



The training improved my knowledge and skills

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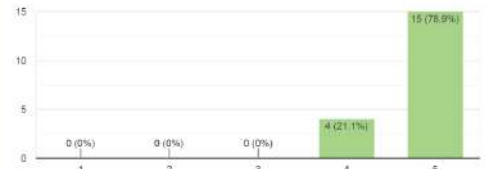
19 responses



The trainer(s) was (were) knowledgeable about the training topics.

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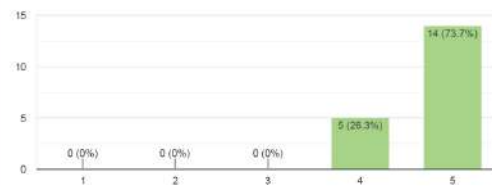
19 responses



The delivery of the training met my expectations.

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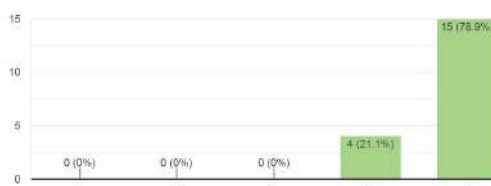
19 responses



Participation and interaction were encouraged.

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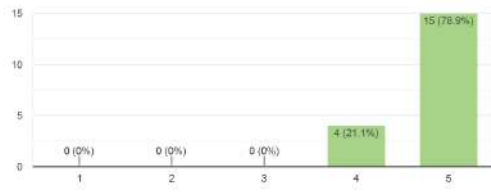
19 responses



The time allocated for training was sufficient.

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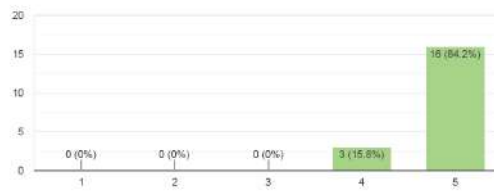
19 responses



Facilities, meeting room, equipment etc. were adequate and user friendly.

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19 responses



**ANGEL INFO DAY,  
ANGEL COMMUNITY TRAINING &  
GREEN ENTREPRENEURSHIP, LEADERSHIP  
AND ACCOUNTING CHALLENGE (GELAC)  
2024**

*"Embracing Green Entrepreneurship & Leadership"*

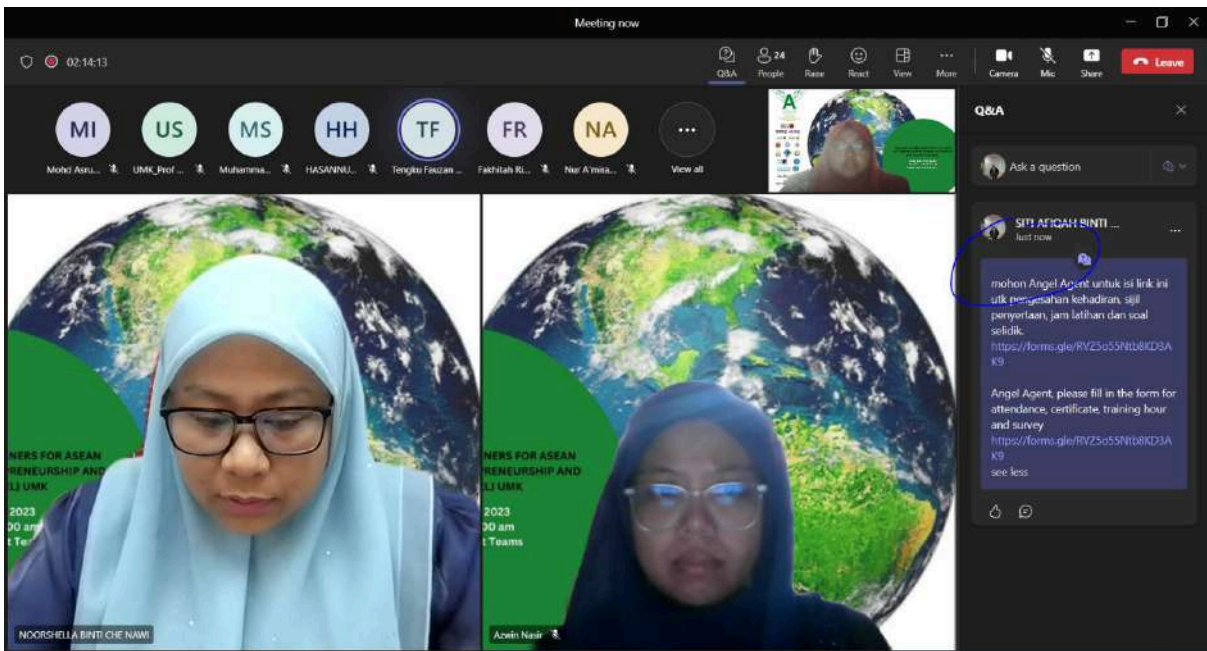
Tentative  
Date: 09 January 2024  
Venue: ANGEL Innovate Unit & Lab Incubator 2U2I,  
Universiti Malaysia Kelantan, City Campus

Time/ Date	09 January 2024
8.30am – 9.00am	Registration & Breakfast
9.00am - 9.15am	Officiating Speech by <b>YBhg. Prof. Ts. Dr. Arham Bin Abdullah</b> Deputy Vice-Chancellor Research & Innovation, UMK
9.15am - 9.30am	Officiating Ceremony for (i) ANGEL Info Day (ii) Green Entrepreneurship, Leadership and Accounting Challenge (GELAC) 2024 and, (iii) Official Opening of ANGEL Innovate Unit & Presentation of Montaj Video
9.30am - 9.45am	Certification Ceremony to UMK ANGEL AGENT
9.45am – 10.35am	ANGEL Community Training
10.35am - 11.35am	ANGEL 3R Competition and Games
11.35am - 1.00pm	Morning Break & Exhibition and Pitching for Green Entrepreneurship, Leadership and Accounting Challenge (GELAC) 2024
1.00pm - 2.30pm	Lunch and Zuhur Prayer
2.30pm – 3.00pm	Guest Speaker by <b>Prof. Dr. Raja Suzana Binti Raja Kasim</b> Professor Faculty of Entrepreneurship and Business, UMK On <i>"Green Business Pitching and Innovation Competition: Winning Strategies"</i>
3.00pm - 3.30pm	Closing Ceremony and Remark by <b>Associate Professor Dr Noorshella Che Nawi</b> UMK Project Leader ERASMUS+ CBHE ANGEL Cum Project Director of ANGEL Info Day @UMK Cum Project Director of Green Entrepreneurship, Leadership and Accounting Challenge (GELAC) 2024
3.30pm - 4.00pm	Tea Break and End of Event

ລາຍການຮູບພາບ:











ຄວາມຄິດເຫັນຈາກການຝຶກອົບຮົມ:

ໃນຖານະເປັນຕົວແທນສີຂຽວ, ໃຫ້ຫນຶ່ງ (1) ພາລະກິດແລະ / ຫຼືວິໄສທັດສໍາລັບທ່ານທີ່ຈະບັນລຸໄດ້:

ຈໍານວນຜູ້ຕອບ 18 ຄົນ

1 ການຄົ້ນຄວ້າສະເໜີສີຂຽວທີ່ກ່ຽວຂ້ອງກັບບັນຊີ, ບົດລາຍງານແລະການຄຸ້ມຄອງ

ວິໄສທັດ: ເພື່ອນໍາພາການຮັບຮອງເອົາທົ່ວໂລກຂອງການແກ້ໄຂ fintech ທີ່ສອດຄ່ອງກັບ Shariah ແບບຍືນຍົງ, ການຂັບເຄື່ອນຜົນກະທົບດ້ານສິ່ງແວດລ້ອມແລະສັງຄົມໃນຂະນະທີ່ຍຶດຫມັ້ນຫຼັກການອິດສະລາມ. ພາລະກິດ:

ຂອງພວກເຮົາໃນຖານະຕົວແທນສີຂຽວແມ່ນເພື່ອສົ່ງເສີມໂອກາດການລົງທຶນດ້ານຈັນຍາບັນແລະຄວາມຍືນຍົງ, ສົ່ງເສີມຄວາມໂປ່ງໃສແລະການຮ່ວມມືສໍາລັບການປ່ຽນແປງທີ່ມີຜົນກະທົບ, ປະດິດສ້າງໃນ Green fintech solutions, ແລະສຶກສາແລະສະໜັບສະໜູນການປະຕິບັດທາງດ້ານການເງິນແບບຍືນຍົງ, ດັ່ງນັ້ນການກ້າວຫນ້າມູນຄ່າຄວາມຍືນຍົງທົ່ວໂລກພາຍໃນອຸດສາຫະກໍາ Shariah fintech.

ວິໄສທັດ: ຫັນມະຫາວິທະຍາໄລອາຊຽນ ໃຫ້ເປັນສູນກາງການປະກອບທຸລະກິດສີຂຽວ ແລະ ນະວັດຕະກໍາ, ສົ່ງເສີມການສ້າງຜູ້ນໍາທີ່ມີຄວາມຍືນຍົງ, ຊຸກຍູ້ຜົນກະທົບທາງດ້ານສິ່ງແວດລ້ອມ ແລະ ສັງຄົມ ເພື່ອບັນລຸເປົ້າໝາຍການພັດທະນາແບບຍືນຍົງ (SDGs). ພາລະກິດທີ 1: ເພື່ອເຊິ່ງລັດວິວັດທະນາການທາງດ້ານການສຶກສາຂອງພາກພື້ນອາຊຽນ ໂດຍການເປັນຫົວຄິດປະດິດສ້າງຂອງການວິເລີ່ມການເປັນຜູ້ປະກອບການສີຂຽວພາຍໃນມະຫາວິທະຍາໄລ. ພາລະກິດທີ 2: ເພື່ອສ້າງຄວາມເຂັ້ມແຂງໃຫ້ແກ່ນັກສຶກສາ

ແລະຄະນະວິຊາໃຫ້ກາຍເປັນແຊັມຄວາມຍືນຍົງ, ສົ່ງເສີມວັດທະນະທຳທີ່ມີສະຕິຕໍ່ສິ່ງແວດລ້ອມ, ແລະຂັບເຄື່ອນການແກ້ໄຂບັນຫາທີ່ມີຜົນກະທົບໃນພາກພື້ນ.

ຍູ້ແຮງຄວາມຮັບຮູ້ ແລະ ຊຸກຍູ້ການນຳໃຊ້ເຕັກໂນໂລຢີສີຂຽວ ເພື່ອປະກອບສ່ວນຢ່າງຕັ້ງໜ້າເຂົ້າໃນ ຊີວິດສັງຄົມ.

ໂອກາດໃດໆທີ່ກ່ຽວຂ້ອງກັບໂຄງການສີຂຽວ

ເພື່ອເຮັດໃຫ້ Kelantan

ເປັນຈຸດຫມາຍປາຍທາງທີ່ຕ້ອງການສຳລັບການຜະລິດສະບຽງອາຫານແບບຍືນຍົງໃນທົ່ວໂລກ.

ພາລະກິດ: ສຶກສາ ແລະ ສ້າງຄວາມເຂັ້ມແຂງໃຫ້ບຸກຄົນ, ໂດຍສະເພາະນັກສຶກສາ ແລະ ຜູ້ປະກອບການ, ມີຄວາມຮູ້ ແລະ ເຄື່ອງມືທີ່ຈຳເປັນເພື່ອຮັບຮອງເອົາ ແລະ ສົ່ງເສີມການປະຕິບັດແບບຍືນຍົງ, ສົ່ງເສີມຄວາມຜູກພັນຮ່ວມກັນໃນຄວາມຮັບຜິດຊອບດ້ານສິ່ງແວດລ້ອມ. ວິໄສທັດ: ເພື່ອປະກອບສ່ວນສ້າງອະນາຄົດອັນຂຽວສົດງົດງາມ ແລະ ຍືນຍົງໂດຍການດົນໃຈຄົນລຸ້ນຄົນທີ່ມີສະຕິຕໍ່ສິ່ງແວດລ້ອມ, ຜູ້ປະດິດສ້າງ, ແລະສະມາຊິກຊຸມຊົນທີ່ມີສ່ວນຮ່ວມຢ່າງຫ້າວຫັນໃນການຮັກສາ ແລະ ເສີມຂະຫຍາຍສຸຂະພາບຂອງດາວເຄາະຂອງພວກເຮົາ.

ນຳພາການເຄື່ອນໄຫວຫັນສູ່ການປະຕິບັດແບບຍືນຍົງ ແລະ ມີສະຕິຕໍ່ສິ່ງແວດລ້ອມ. ຮ່ວມກັນ, ພວກເຮົາພະຍາຍາມສ້າງໂລກທີ່ຜູ້ປະກອບການສີຂຽວບໍ່ພຽງແຕ່ເປັນທາງເລືອກແຕ່ເປັນຫຼັກການພື້ນຖານ, ສ້າງຜົນກະທົບທາງບວກຕໍ່ໂລກ, ປະຊາຊົນ, ແລະກຳໄລ.

ສີຂຽວແມ່ນຄວາມຫວັງ

ເພື່ອຍົກສູງຄວາມຮັບຮູ້ກ່ຽວກັບການນຳໃຊ້ຊັບພະຍາກອນທຳມະຊາດແບບຍືນຍົງຜ່ານວິທີ One Health.

ເພື່ອສ້າງບ່ອນເຮັດວຽກທີ່ບໍ່ພຽງແຕ່ຕອບສະຫນອງຄວາມຕ້ອງການການດຳເນີນງານຂອງຕົນ, ແຕ່ຍັງເຮັດຫນ້າທີ່ເປັນຕົວແບບສຳລັບການປະຕິບັດທຸລະກິດທີ່ມີຄວາມຍືນຍົງແລະມີຄວາມຍືນຍົງ.

ເພື່ອຮຽນຮູ້ກ່ຽວກັບສີຂຽວແລະຄວາມຍືນຍົງໃນການປະກອບການ ແບ່ງປັນຄວາມຮູ້ກັບຊຸມຊົນສະເຫຼີມສະຫຼອງແລະແຊັມການຮັບຮອງເອົາຂອງເຄື່ອງເຜີນິເຈີ Upcycled ສຳລັບແບບຍືນຍົງແລະອະນາຄົດສ້າງສັນ.

i-GELAC

ປະຕິບັດແລະສະໜັບສະໜູນພາລະກິດສີຂຽວ

ມີສ່ວນຮ່ວມໃນໂຄງການການຄົ້ນຄວ້າສີຂຽວ ໃນຖານະທີ່ເປັນຕົວແທນສີຂຽວ, ພາລະກິດຂອງຂ້ອຍແມ່ນເພື່ອສ້າງແຮງບັນດານໃຈໃຫ້ບຸກຄົນ, ທຸລະກິດ, ແລະຊຸມຊົນທີ່ຈະຮັບຮອງເອົາການປະຕິບັດທີ່ເປັນມິດກັບສິ່ງແວດລ້ອມແລະຮັບເອົາການປະດິດສ້າງທີ່ຍືນຍົງ, ເສີມຂະຫຍາຍການສີຂຽວແລະສຸຂະພາບ ດາວສຳລັບລຸ້ນໃນປັດຈຸບັນແລະອະນາຄົດ.



## ສ ບ ບ ລ າ ວ

### ມະຫາວິທະຍາໄລສະຫວັນນະເຂດ (ມຂ)

ບົດລາຍງານໂຄງການຝຶກອົບຮົມການປະກອບການສີຂຽວ ສຳລັບພະນັກງານ ມຂ

1. ວັນທີ : 19 – 20 ກັນຍາ 2023 (ອັງຄານ/ ພຸດ)
2. ສະຖານທີ່ : ຕຶກ Tech cluster, FIT building, ວິທະຍາເຂດໜອງຜີ, ມຂ
3. ຜູ້ດຳນິນການ : ທີມງານໂຄງການ SKU ANGEL and ໜ່ວຍງານ SKU- Innovative Unit Hub
4. ແຫຼ່ງທຶນ : ERASMUS+ CAPACITY BUILDING FOR HIGHER EDUCATION (CBHE) – ASEAN NETWORK FOR GREEN ENTREPRENEURSHIP AND LEADERSHIP (ANGEL) and UTHM
5. ຈຸດປະສົງ :
  - i) ເພື່ອສະໜອງຄຳແນະນຳທີ່ສົມບູນແບບແລະການສອນກ່ຽວກັບວິຊາຂອງຜູ້ປະກອບການສີຂຽວແລະຄວາມເປັນຜູ້ນຳພາກັບພະນັກງານ SKU.
  - ii) ເພື່ອເພີ່ມຄວາມຮູ້ແລະປຸກຝັງຄວາມສາມາດໃນການນຳພາຂອງພະນັກງານ SKU, ໂດຍມີຈຸດປະສົງເພື່ອເຜີຍແຜ່ຫຼັກການຂອງຜູ້ປະກອບການສີຂຽວແລະຄວາມເປັນຜູ້ນຳພາກັບຊຸມຊົນອ້ອມຂ້າງຂອງ SKU.
  - iii) ເພື່ອອຳນວຍຄວາມສະດວກໃຫ້ແກ່ຄວາມກ້າວໜ້າຂອງການເປັນຜູ້ປະກອບການສີຂຽວແລະຄວາມເປັນຜູ້ນຳຕາມຍຸດທະສາດການພັດທະນາຂອງ SKU.
6. ຜູ້ເປີດພິທີ : ທ່ານ Assoc. Prof. Dr. Sitha Khemmarath, SKU ANGEL Team ຮອງອະທິການບໍດີ/ຫົວໜ້າທີມ.
7. ເຫດການ : ໂຄງການໄດ້ຖືກປະຕິບັດຕາມກຳນົດ.  
ໂຄງການຝຶກອົບຮົມແມ່ນສະແດງຢູ່ໃນເອກະສານຄັດຕິດ 1.  
  
ໃນມື້ທຳອິດ, ລາຍການເລີ່ມແຕ່ເວລາ 8:00 ໂມງເຊົ້າ ແລະ ສິ້ນສຸດໃນເວລາ 16:30 ໂມງ. ໃນມື້ທີສອງ, ໂຄງການໄດ້ເລີ່ມແຕ່ເວລາ 8:00 ໂມງເຊົ້າ ແລະ ສິ້ນສຸດໃນເວລາ 16:30 ໂມງ.  
ຄູຝຶກທັງໝົດໄດ້ສະເໜີໂມດູນຂອງເຂົາເຈົ້າເປັນສ່ວນບຸກຄົນ.
8. ຜູ້ເຂົ້າຮ່ວມ : ການເຊື່ອເຊີນສຳລັບການຝຶກອົບຮົມໄດ້ຖືກສົ່ງອອກໄປຫາແບດຄະນະວິຊາພາຍໃນ SKU, ຫຼັງຈາກນັ້ນທັງໝົດ 40 ພະນັກງານຂອງ SKU, ຜູ້ທີ່ຖືກຄັດເລືອກແລະແນະນຳໂດຍພະແນກການຂອງເຂົາເຈົ້າ. ທັງໝົດ 38 ທ່ານ ໄດ້ສຳເລັດການຝຶກອົບຮົມ ໃນໄລຍະ 2 ວັນ. ໄຟລ໌ແນບ 2 ແມ່ນລາຍຊື່ຜູ້ເຂົ້າຮ່ວມ.
10. ຜົນປະເມີນ : ການປະເມີນຜົນການຝຶກອົບຮົມໄດ້ຖືກປະຕິບັດດ້ວຍແບບສອບຖາມທີ່ມີຂະໜາດ Likert 5 ຈຸດ. ຂະໜາດຕັ້ງແຕ່ 1, ສະແດງໃຫ້ເຫັນການບໍ່ເຫັນດີນຳຢ່າງແຂງແຮງ, ເຖິງ 5, ເປັນຕົວແທນຢ່າງແຂງ.

ປະສິດທິພາບຂອງໂຄງການແມ່ນໄດ້ຖືກປະເມີນໂດຍການຄິດໄລ່ການຕີຄວາມໝາຍຂອງລະດັບການປະເມີນ, ເຊິ່ງຖືກກຳນົດວ່າເປັນຕົວຊີ້ບອກເຖິງຜົນສຳເລັດຂ້າງເທິງສະເລ່ຍ. ການສຳຫຼວດປະເມີນຜົນສຳເລັດໂດຍຜູ້ເຂົ້າຮ່ວມໄດ້ສະຫຼຸບໄດ້ດັ່ງນີ້:

Evaluation/Modules	Introduction to Green Entrepreneurship and Leadership	Ideation and Creativity	Startup Basics	Finance	Marketing and Communications	Total Mean	Meaning
1 Clear objectives	4.13	4.21	4.26	4.08	4.29	4.19	Agree
2 Met objectives	4.11	4.18	4.18	4.08	4.34	3.96	Agree
3 Helpful material	4.21	4.21	4.21	4.11	4.32	4.01	Strongly agree
4 Organised and easy contents	3.82	4.16	4.24	4.03	4.42	3.97	Agree
5 The topics covered were relevant to my work	3.68	4.00	3.97	3.84	4.42	3.97	Agree
6 I can apply what I learnt in this training to my work.	3.97	4.13	4.18	3.95	4.39	4.07	Agree
7 The training improved my knowledge and skills	4.21	4.29	4.26	4.03	4.45	4.08	Strongly agree
8 The trainer(s) was (were) knowledgeable about the training topics	4.16	4.18	4.26	4.05	4.42	4.09	Strongly agree
9 The delivery of the training met my expectations	3.82	4.13	4.05	3.95	4.50	4.08	Agree
10 Participation and interaction were encouraged.	4.18	4.18	4.24	4.05	4.50	4.17	Strongly agree
11 The time allocated for training was sufficient.	4.03	4.08	4.11	3.92	4.47	4.16	Agree
12 Facilities, meeting room, equipment etc. were adequate and user friendly.	4.29	4.21	4.26	4.13	4.53	4.29	Strongly agree

ເອກະສານຄັດຕິດ 3  
ສະເໜີພາບລວມຂອງຄຳຕອບການປະເມີນຜົນທີ່ເກັບກຳມາຈາກຜູ້ເຂົ້າຮ່ວມ.

12.ການສັງເກດຕີ : 38 ພະນັກງານ SKU  
ລາຄາ ຈາກຄະນະວິຊາທີ່ແຕກຕ່າງກັນພາຍໃນອົງການຈັດຕັ້ງໄດ້ເຂົ້າຮ່ວມຫຼັກສູດ  
. ມີ 19 (50%) ເປັນເພດຍິງ ແລະ 19 (50%) ເປັນເພດຊາຍ.

ໃນມື້ທຳອິດຂອງການຝຶກອົບຮົມ, ສາມໂມດູນໄດ້ຖືກສົ່ງ, ແຕ່ລະຄົນສຸມໃສ່ວິຊາສະເພາະ. ໂມດູນເຫຼົ່ານີ້ກວມເອົາຫົວຂໍ້ດັ່ງນີ້:

- i) ໂມດູນ 1: ອົງປະກອບທຸລະກິດສີຂຽວ
- ii) ໂມດູນທີ 2: ການພັດທະນາທຸລະກິດສີຂຽວ
- iii) ໂມດູນ 3: ພື້ນຖານການເລີ່ມຕົ້ນ

ຫົວຂໍ້ດັ່ງນີ້ໄດ້ຖືກກ່າວເຖິງໃນສອງ (2)  
ໂມດູນທີ່ໄດ້ສົ່ງໃນມື້ທີສອງຂອງການຝຶກອົບຮົມ:

- iv) ໂມດູນ 4: ການຕະຫຼາດສີຂຽວ
- v) ໂມດູນ 5: ພື້ນຖານການເງິນສີຂຽວ

ບັນດາໂມດູນດັ່ງກ່າວໄດ້ຖືກສະໜອງໃຫ້ເພື່ອແນໃສ່ຊຸກຍູ້ການສົນທະນາ  
ໂດຍສຸມໃສ່ຫຼັກການສີຂຽວໃນສະພາບການດຳເນີນທຸລະກິດ.  
ຄູຝຶກໄດ້ໃຫ້ຫ້ອງຮຽນມີການທົດສອບກ່ອນ  
ແລະຫຼັງການສອບເສັງເພື່ອປະເມີນຄວາມເຂົ້າໃຈທີ່ເພີ່ມຂຶ້ນຂອງຜູ້ເຂົ້າຮ່ວມ  
ກ່ຽວກັບຫົວຂໍ້ທີ່ນຳສະເໜີ.



ຄູຝຶກຍັງໄດ້ຖ່າຍທອດປະສົບການໃນການຄຸ້ມຄອງໂຄງການ ແລະ ທຸລະກິດທີ່ກ່ຽວຂ້ອງກັບການເປັນຜູ້ປະກອບການສີຂຽວ. ຮູບພາບໃນລະຫວ່າງການຝຶກອົບຮົມແມ່ນລວມຢູ່ໃນເອກະສານ 4 .

13.ການປະເມີນ  
ຜົນລວມຂອງ  
ໂຄງການ

: ໂດຍອີງໃສ່ຄຳຄິດເຫັນແລະການປະເມີນຜົນທີ່ໃຫ້ໂດຍຜູ້ເຂົ້າຮ່ວມ, ມັນສາມາດສະຫຼຸບໄດ້ວ່າຄຳຕອບແມ່ນມີຄວາມພໍໃຈເປັນສ່ວນໃຫຍ່. ໂຄງການຝຶກອົບຮົມດັ່ງກ່າວໄດ້ບັນລຸຜົນສຳເລັດຕາມຈຸດປະສົງຂອງຕົນ ໂດຍການສະໜອງຄວາມຮູ້ໃຫ້ແກ່ຜູ້ເຂົ້າຮ່ວມໃນການປະຕິບັດທີ່ດີທີ່ສຸດ ແລະ ແນວທາງໃນຂະແໜງການຜູ້ປະກອບການສີຂຽວ.

## Training of Trainers Workshop ANGEL Schedule

### “Green Entrepreneurships and Leadership”

**19-20 September 2023 at SKU-ANGEL HUB, Nongpheu campus Savannakhet University**

Day 1: 19 September 2023 (Tuesday)			
Time	Topic	Speaker/PIC	Description
TOT DAY 1			
08.00-08.30	Opening	President of SKU	
08.30-09.50	Introduction to Green Entrepreneurship and Leadership	<ol style="list-style-type: none"> <li>1. Assoc.Prof.Dr. Sitha Khemmarath</li> <li>2. Mr. Tiengngeun Phaengkhamma</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Introduction to Green Entrepreneurship</i></li> </ul>
09.50-10.00	Coffee break		
10.00-12.00	Introduction to Green Entrepreneurship and Leadership	<ol style="list-style-type: none"> <li>1. Mr. Tiengngeun Phaengkhamma</li> <li>2. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Green Business Components</i></li> <li>▪ <i>Green Business in the ASEAN Region</i></li> </ul>
12.00-13.30	Lunch break		
13.30-15.00	Ideation and Creativity	<ol style="list-style-type: none"> <li>1. Ms. Maninouth Phothilath</li> <li>2. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Creativity and Innovation</i></li> <li>▪ <i>Developing a Green Business Idea</i></li> <li>▪ <i>Ideation Process Practicalities</i></li> </ul>
15.00-15.20	Coffee break		
15.20-16.50	Startup Basics	<ol style="list-style-type: none"> <li>1. Ms. Lamkieng Phongphanit</li> <li>2. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Introduction to Startup</i></li> <li>▪ <i>The Green Leader / Entrepreneur</i></li> <li>▪ <i>The Green Lean Canvas</i></li> </ul>
Day 2: 20 September 2023 (Wednesday)			
TOT DAY 2			

08.00-09.30	Finance	<ol style="list-style-type: none"> <li>1. Ms. Douangphaeng Sengheuangsomphou</li> <li>2. Ms. Toem Vilaysouk</li> <li>3. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Fundamentals of Green Finance</i></li> <li>▪ <i>Green Finance Products</i></li> <li>▪ <i>Challenges in Green Financing</i></li> </ul>
09.30-10.00	Coffee break		
10.00-11.45	Finance	<ol style="list-style-type: none"> <li>1. Ms. Douangphaeng Sengheuangsomphou</li> <li>2. Ms. Toem Vilaysouk</li> <li>3. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Fundamentals of Green Finance</i></li> <li>▪ <i>Green Finance Products</i></li> <li>▪ <i>Challenges in Green Financing</i></li> </ul>
11.45-14.00	Lunch break		
14.00-15.30	Marketing and Communications	<ol style="list-style-type: none"> <li>1. Mr. Vilayphone Hunthavong</li> <li>2. Assoc.Prof.Dr. Sitha Khemmarath</li> </ol>	<ul style="list-style-type: none"> <li>▪ <i>Green business marketing</i></li> <li>▪ <i>Presenting</i></li> <li>▪ <i>Pitching</i></li> </ul>
15.30-15.40	Coffee break		
15.40-16.50	Wrap up and Closing	Assoc. Prof. Dr. Sitha Khemmarath	

List of participants - Training of Trainers Workshop ANGEL  
**“Green Entrepreneurships and Leadership”**  
**19-20 September 2023 at SKU-ANGEL HUB, Nongpheu campus Savannakhet**  
**University**

No	Name and Surname	Organization	Contact number	Signature 19 Sept 23
1	MS Kamkeo NAOVONGPHACHANH	Faculty of Natural Sciences	020 99411754	
2	Dr. Khongvilay VORAYUTH		020 98956565	
3	Mr. Saysamone SAIYASAND		020 55959925	
4	Mr. Koonphet SOOTKONGTHONG		020 22734666	
5	Mr. Somxay PHENGSAVANH	Faculty of Agriculture and Environment	020 23591919	
6	Mr. Nongkhan BORLIVANH		020 28071810	
7	Mr. Savath SITTHIVONG		020 54324817	
8	Ms. Koulid LUANGAPHAI		020 76063623	
9	Ms. Santhana NODNAPHO		020 22687849	
10	Mr. Phanthachith VILAYSACK	Faculty of Education		
11	Ms. Inthavy CHANTHAVONG		020 91426615	
12	Mr. Chathanome SOUTHAMMAVONG		020 7749 2962	
13	Mr. Visai SENGSOULIYA		020 78778783	

14	Ms. Sinlakhone BONGMANY		020 99135334	
15	Ms. Naphaphone LOKAPHONE	Faculty of Business Administration	020 58718488	
16	Ms. Latdavanh PHOTHILARTH		020 97074270	
17	Mr. Soulang LATSAVAT		020 59908324	
18	Ms. Vilayluck NUANKHAMSING		020 56111528	
19	Ms. Sophaphone KETKEOPHOMPONE		020 99413555	
20	Ms. Sisone SOULIYAVONG	Faculty of Linguistics and Humanities	56241519	
21	Ms. Souksomboun INTHAVONG		59151465	
22	Ms. Thidaphone LIEPVISAYNAVANG		77881246	
23	Mr. Boualiane KEOPHOXAY		77929276	
24	Mr. Sonephet KEODUANGSAVAHT		54012692	
25	Ms. Lamnguen CHANTHANOUVONG	Faculty of Information Technology	20 78 784 377	
26	Mr. Viengthong MANGNORMEK		20 92 733 735	
27	Mr. Simixai HEUANGOUTHAI		20 55 814 469	
28	Ms. Sounilanhdone RASPHONE		20 59 516 156	
29	Mr.Thongsavnh XAYYASITH		20 22 042 777	
30	Ms Darano SOULINSOMPHOU	Faculty of Engineering	20 7996 6788	
31	MS. Khounsavath OUTHIENTHAVONE		20 5293 6577	
32	Mr. Vinai KEOVORABOUTH		20 9855 6625	
33	Mr. Sython XAYASEN		20 79966788	

34	Ms. Sabangga SACKBOUAVONG		20 7744 8146	
35	Ms. Minaxay SOULIDET	Faculty of Food Sciences	020 2976 9484	
36	Ms. Sitvilay SOUTHIXAIYALATH		020 9987 7776	
37	Mr. Chanla SOULIYAVONGSA		020 7730 4932	
38	Mr. Sisouvanh THAIPHILOM		020 2354 6622	

## SUMMARY OF PROGRAM FEEDBACK

### Training of Trainers Workshop ANGEL “Green Entrepreneurships and Leadership”

19-20 September 2023 at SKU-ANGEL HUB, Nongpheu campus Savannakhet  
University

#### 1. Gender

There were 38 participants in total, 19 (50%) Females and 19 males (50%) from eight faculties, 14 of them were administrative staff and 24 lecturers.

#### 2. Module evaluation:

Overall the each module reach gained high score of evaluation rating. The most highest score module was module 5 Marketing and communication with 4.42, followed by Startup Basics (4.19), Ideation and Creativity (4.16), Introduction to Green Entrepreneurship and Leadership (4.05), and Finance (4.02) respectively.

**Module 1 Introduction to Green Entrepreneurship and Leadership:** “Facilities, meeting room, equipment etc. were adequate and user friendly” was ranked the highest score 4.29 and “the topics covered were relevant to my work” was lowest rating score was 3.68.

**Module 2 Ideation and Creativity:** “The training improved my knowledge and skills” was ranked the highest score 4.29, and “the topics covered were relevant to my work” was lowest rating score with 4.00.

**Module 3 Startup Basics:** “Clear objectives”, “The training improved my knowledge and skills”, and “The trainer(s) was (were) knowledgeable about the training topics” were rated as the highest score, 4.26 and “the topics covered were relevant to my work” was lowest rating score with 3.97.

**Module 4 Finance:** “Helpful material” was ranked the highest score 4.11, and “the topics covered were relevant to my work” was lowest rating score with 3.84.

**Module 5 Marketing and Communications:** “Facilities, meeting room, equipment etc. were adequate and user friendly.” was ranked the highest score 4.53, and “Clear objectives” was lowest rating score with 4.29.

Evaluation/Modules	Introduction to Green Entrepreneurship and Leadership	Ideation and Creativity	Startup Basics	Finance	Marketing and Communications	Total Mean	Meaning
1 Clear objectives	4.13	4.21	4.26	4.08	4.29	<b>4.19</b>	Agree
2 Met objectives	4.11	4.18	4.18	4.08	4.34	<b>3.96</b>	Agree

3	Helpful material	4.21	4.21	4.21	4.11	4.32	<b>4.01</b>	Strongly agree
4	Organised and easy contents	3.82	4.16	4.24	4.03	4.42	<b>3.97</b>	Agree
5	The topics covered were relevant to my work	3.68	4.00	3.97	3.84	4.42	<b>3.97</b>	Agree
6	I can apply what I learnt in this training to my work.	3.97	4.13	4.18	3.95	4.39	<b>4.07</b>	Agree
7	The training improved my knowledge and skills	4.21	4.29	4.26	4.03	4.45	<b>4.08</b>	Strongly agree
8	The trainer(s) was (were) knowledgeable about the training topics	4.16	4.18	4.26	4.05	4.42	<b>4.09</b>	Strongly agree
9	The delivery of the training met my expectations	3.82	4.13	4.05	3.95	4.50	<b>4.08</b>	Agree
10	Participation and interaction were encouraged.	4.18	4.18	4.24	4.05	4.50	<b>4.17</b>	Strongly agree
11	The time allocated for training was sufficient.	4.03	4.08	4.11	3.92	4.47	<b>4.16</b>	Agree
12	Facilities, meeting room, equipment etc. were adequate and user friendly.	4.29	4.21	4.26	4.13	4.53	<b>4.29</b>	Strongly agree
	<b>Total Mean</b>	<b>4.05</b>	<b>4.16</b>	<b>4.19</b>	<b>4.02</b>	<b>4.42</b>		

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PROGRAM PHOTOS

GREEN ENTREPRENEURSHIP TRAINING PROGRAM FOR UTHM STAFF

DATE: 19 – 20 SEPTEMBER 2023

VENUE: SKU-ANGEL HUB, NONGPHEU CAMPUS, SKU





ໃນກອງປະຊຸມຝຶກອົບຮົມ, ພວກເຮົາເອົາຜູ້ເຂົ້າຮ່ວມຕ່າງໆແມ່ນນັກສຶກສາແລະພະນັກງານ ຈາກຫ້ອງການແລະຄະນະກຳມະແລະບາງຄົນແມ່ນຢູ່ນອກວິທະຍາໄລ. ຄູ່ຝຶກໄດ້ຖືກຝຶກອົບຮົມໃນກອງປະຊຸມດັ່ງນີ້:

1. Dr. Phonesavanh THEPPHASOULITHONE, Chair
2. Dr. Bountom SISOUMANG, Trainer
3. Mrs. Nongkhane Phanthanalay, contact person & administrative
4. Mr. Thanousinh Phaxisithideth, Trainer
5. Mr. Mixay Tornkham, Trainer
6. Mr. Outakone SINTHONG, Trainer

**ຮູບແບບຝຶກອົບຮົມ: ແບບເຊິ່ງໜ້າ**

ເປົ້າໝາຍເຂົ້າຮ່ວມທັງໝົດ 42 ທ່ານ. ພະນັກງານບໍລິຫານຈາກຫ້ອງການ 5 ທ່ານ, ພະນັກງານວິຊາການຈາກຄະນະວິຊາ 12 ທ່ານ, ນັກສຶກສາແຕ່ລະຄະນະວິຊາ 24 ທ່ານ ຕາມລາຍລະອຽດດັ່ງລຸ່ມນີ້.

No	Faculties and Offices	Participants
1	Faculty of Engineering	4 (1 staff & 3 students)
2	Faculty of Agriculture & Forestry	5 (2 staff & 3 students)
3	Faculty of Education	3 (1 staff & 2 students)
4	Faculty of Economics and Management	15 (5 staff & 10 students both undergraduate & postgraduate)
5	Faculty of Law and Administration	3 (1 staff & 2 students)
6	Faculty of Natural Science	4 (2 staff & 2 students)
7	Planning and International Cooperation Office	1 staff
8	Academic Affairs Office	1 staff
9	Research and Academic Service Office	1 staff
10	Institute of Technology of Cambodia (ITC)	1 staff
11	Central Laboratory Center	1 staff
12	Outside participants (can be guest speakers/trainers)	3 persons
<b>Total</b>		<b>42</b>

**3. ການເຜີຍແຜ່**

ຮູບພາບການເຜີຍກອບຮົມ ANGEL ໄດ້ລົງໃນ Facebook Page, CU-ANGEL Community Facebook group ໃນວັນທີ 26 & 28 ກັນຍາ 2023, ແລະ ໂພສລົງໃນເຟສບຸກຂອງສູນ ICT ມະຫາວິທະຍາໄລຈຳປາສັກ ເມື່ອປີ 2023.

1. CU-ANGEL Community Facebook Group  
<https://web.facebook.com/groups/580197060608569>
2. CU-ANGEL Facebook Page  
<https://web.facebook.com/profile.php?id=100075878335781>
3. Website of Champasack University  
[http://cu.edu.la/index.php?option=com\\_content&view=article&id=87&Itemid=229](http://cu.edu.la/index.php?option=com_content&view=article&id=87&Itemid=229)

#### 4. ບົດຮຽນທີ່ຖອດຖອນໄດ້

ໃນຕອນທ້າຍຂອງກອງປະຊຸມສຳມະນາຄັ້ງນີ້:

1. ຜູ້ເຂົ້າຮ່ວມໄດ້ເພີ່ມຄວາມຮູ້ກ່ຽວກັບການດຳເນີນທຸລະກິດ Green Entrepreneurship ການເລີ່ມຕົ້ນແລະຄວາມຍືນຍົງ
2. ຜູ້ເຂົ້າຮ່ວມສາມາດເຂົ້າໃຈຍຸດທະສາດຂອງມະຫາວິທະຍາໄລສຳລັບ ANGEL ໄດ້ດີຂຶ້ນ ແລະ ແບ່ງປັນການມີສ່ວນຮ່ວມຂອງຜູ້ເຂົ້າຮ່ວມ ແລະ ສ້າງເຄືອຂ່າຍບຸກຄົນທີ່ມີຄວາມຍືນຍົງທີ່ຈະສະໜັບສະໜູນເຄືອຂ່າຍ ANGEL ພາຍໃນມະຫາວິທະຍາໄລ.
3. ເຂົາເຈົ້າສາມາດສ້າງແນວຄວາມຄິດທາງທຸລະກິດ ຫຼື ແຜນທຸລະກິດຂອງ Lean Canvas Model ສຳລັບການ pitching

#### 5. ເອກະສານອື່ນໆ

##### ວາລະກອງປະຊຸມ

ANGEL Information Day Session and Training workshops for teaching and administrative staff

**“Developing Green Entrepreneurship for Business Start-Ups Sustainability”**

Venue: Room No. 301, 3<sup>rd</sup> Floor, Vietnamese Department Building, Champasack University, Lao PDR, 26-28 September 2023

**Day1: 26 September 2023**

Time	Content	Responsibility
08:30-9:00	Registration of participants	All participants
09:01-09:10	Present the objectives and agenda of seminar	Moderator
09:11-9:30	Opening remarks	Dr. Phonesavanh THEPPHASOULITHONE Vice-president in International Relations, Research and Academic Affairs
09:30-9:45	Group photos	All participants
09:45-10:05	<b>Coffee Break</b>	

10:05-10:25	Information Session CBHE-Erasmus+ Program	Mrs. Nongkhane PHANTHANALAY Deputy Director of Planning and International Cooperation Office
10:25-10:45	ANGEL project	Dr. Bounthom SISOUMANG, Dean, Faculty of Economics and Management
10:46-11:10	ETU Green Garden	Mrs. Soumaly PHOMMAHACK, CEO of Etu Green Garden, Lak 35 (Etu) village, Paksong Dist. Champasack province Lao PDR (Guest Speaker)
11:10-11:30	Lava Avocado Farm	Mrs. Vilaysone MANISENG, Founder of the avocado plantation group, Paksong Smart Cooperation (Guest Speaker)
11:30-12:00	Visanou Vithaya School	Mr. Visoun KEOKHAMPUI, CEO Consultation of Visanu Vithaya School, Pakse, Champasack Province, Lao PDR.
12:01-12:30	Q&A	All participants
<b>12:31-13:30</b>	<b>Lunch Break</b>	
13:31-14:00	Module 1: Introduction to Green Entrepreneurships and Sustainability Lesson 1: The Green Business Environment	Mr. Thanousinh PHAXAYSITHIDETH
14:01-14:15	Activity	All participants
14.15-14:40	Lesson 2: Green Business Components	Mr. Thanousinh PHAXAYSITHIDETH
14:41-14:45	Activity	All participants
<b>14:46-15:00</b>	<b>Coffee Break</b>	
15:01-15:30	Lesson 3: Green Entrepreneurship and Sustainability	Mr. Thanousinh PHAXAYSITHIDETH
15:31-15:45	Activity	All participants
15:45-16:30	Wrap up session	Moderator

**Day2: 27 September 2023**

Time	Content	Responsibility
08:30-9:00	Registration of participants	All participants
09:01-09:10	Present agenda of day 2 workshop	Moderator
09:11-09:50	Module 3: Developing Business Start-up Lesson 1: Business Start-ups	Mr. Mexay TORNKHAM
09:51-10:20	Activity	All participants
<b>10:21-10:35</b>	<b>Coffee Break</b>	
10:36-11:05	Lesson 2: Generating Business Ideas	Mr. Mexay TORNKHAM
11:06-11:30	Activity	All participants
<b>12:00-13:30</b>	<b>Lunch Break</b>	
13:31-14:00	Lesson 3: Developing a Business Plan	Dr. Bounthom SISOU MANG
14:01-14:30	Activity	All participants
<b>14:31-14:45</b>	<b>Coffee Break</b>	
14:31-15:00	Lesson 4: Financial Management	Dr. Bounthom SISOU MANG
15:01-15:30	Activity	All participants
15:31-16:00	Wrap up session	Moderator

**Day 3: 28 September 2023**

Time	Content	Responsibility
08:30-9:00	Registration of participants	All participants
09:01-09:10	Present agenda of day 3 workshop	Moderator
09:11-09:40	The Business Model - Canvas Lesson 1: The Green Business Canvas	Mr. Oudtakone SINGTHONG
09:41-10:00	Activity	All participants
<b>10:01-10:15</b>	<b>Coffee Break</b>	
10:16-10:45	Lesson 2: The Green Lean Business Canvas	Mr. Oudtakone SINGTHONG
10:46-11:00	Activity	All participants

11:01-11:30	Lesson 3: Business Plan Model	Mr. Oudtakone SINGTHONG
11:31-12:00	Activity	All participants
<b>12:00-13:30</b>	<b>Lunch Break</b>	
13:31-13:55	Lesson 4: Business Model Canvas	Mr. Oudtakone SINGTHONG
13:56-14:15	Activity	All participants
14:16-14:35	Lesson 5: The Sustainable Business Model	Mr. Oudtakone SINGTHONG
14:36-14:55	Activity	All participants
<b>14:56-15:10</b>	<b>Coffee Break</b>	
15:16-15:40	Lesson 6: Green Business Canvas PROCESS	Mr. Thanousinh PHAXAYSITHIDETH
15:40-16:00	Activity	All participants
16:01-16:15	Wrap up session	Moderator
16:16-16:30	Closing Remark	Chair

## ບົດນຳສະເໜີ ແລະ ສື່ການສອນອື່ນໆ

ຫົວຂໍ້ການນຳສະເໜີຂອງຄູຝຶກແມ່ນບັນທຶກໄວ້ໃນການເລື່ອມຕໍ່ຂ້າງລຸ່ມນີ້

<https://drive.google.com/drive/folders/12Y2fNjHft7WxkEv78MktglujpRvbnXOq>

1. Mrs. Nongkhane PHANTHANALAY: CBHE and Erasmus+ programmes
2. Dr. Bounthom SISOUMANG:
  - ANGEL Project,
  - Module 3: Lesson3-Developing a Business plan,
  - Lesson 4- Financial Management
3. Mr. Thanousinh PHAXAYSITHIDETH:

Module 1: Introduction to Green Entrepreneurships and Sustainability

  - Lesson 1: The Green Business Environment
  - Lesson 2: Green Business Components
  - Lesson 3: Green Entrepreneurship and Sustainability
  - The Business Model – Canvas: Lesson 6: Green Business Canvas PROCESS
4. Mr. Mixay THORNKHAM:

Module 3: Developing Business Start-up

  - Lesson 1: Business Start-ups
  - Lesson 2: Generating Business Ideas
5. Mr. Oudtakone SINGTHONG:

## The Business Model - Canvas

- Lesson 1: The Green Business Canvas
- Lesson 2: The Green Lean Business Canvas
- Lesson 3: Business Plan Model
- Lesson 4: Business Model Canvas
- Lesson 5: The Sustainable Business Model

## 6. Guest Speaker:

- Mrs. Soumaly PHOMMAHACK: ETU Green Garden  
CEO of Etu Green Garden, Lak 35 (Etu) village, Paksong Dist. Champasack province Lao PDR
- Mrs. Vilaysone MANISENG: Lava Avocado Farm  
Founder of the avocado plantation group, Paksong Smart Cooperation
- Mr. Visoun KEOKHAMPUI: Visanou Vithaya School  
CEO Consultation of Visanu Vithaya School, Pakse, Champasack Province, Lao PDR.

## List of attendees

Please see the next pages





**Attendance List**  
**ANGEL Information Day Session and Training workshops for teaching and administrative staff**  
**"Developing Green Entrepreneurship for Business Start-Ups Sustainability"**  
 26-28 September 2023, Champasak University, Pakse, Lao PDR

No	Institution	Participant	Email	Category (Position)	Gender (F/M)	27/09/23	28/09/2023	29/09/2023
1.	Champasak University	Dr. Phonesavanh THEPPHASOULTHONE	ptheppha@gmail.com	Vice-President	F	<u>W</u>	<u>W</u>	<u>W</u>
2.	Planning and International Cooperation Office	Mrs. Nongkhane PHANTHANALAY	nongkhane@hotmail.com	Deputy Director	F	<u>W</u>	<u>W</u>	<u>W</u>
3.	Faculty of Economics and Management	Dr. Bounthom SISOUMANG	sbountom@yahoo.com	Dean	F	<u>W</u>	<u>W</u>	<u>W</u>
4.	Faculty of Economics and Management	Mr. Thanousinh PHAXAYSITHIDETH	Thanousinh@cu.edu.la	Lecturer	M	<u>W</u>	<u>W</u>	<u>W</u>
5.	Faculty of Economics and Management	Mr. Mexay TORKHAM	mexaytk29@gmail.com	Lecturer	M	<u>W</u>	<u>W</u>	<u>W</u>
6.	Faculty of Economics and Management	Mr. Oudtakone SINGTHONG	oudtakone@cu.edu.la	Lecturer	M	<u>W</u>	<u>W</u>	<u>W</u>
7.	ICT	Dr. Somxay LUANGODOM	s.LUANGODOM@cu.edu.la		M	<u>W</u>	<u>W</u>	<u>W</u>
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11.	FEM	Ms. Phongsay NAPHONGSAI	max1.0.200@gmail.com	Lecturer	F	<u>W</u>	<u>W</u>	<u>W</u>
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13.	FEM	Mr. Thanongsack	thngnt9998@gmail.com	Student	M	<u>W</u>	<u>W</u>	<u>W</u>



14.	Faculty of Economics and M	Ms. Athithan XAYXANA	athithan.xayxana@gmail.com	Lecturer	F	<u>W</u>	<u>W</u>	<u>W</u>
15.	Faculty of Economics and	MR. Biengsavanh ARLIYARSAN	biengsavanhaly@gmail.com	Student	M	<u>W</u>	<u>W</u>	<u>W</u>
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20.	Faculty of science	Mr. Chantien Silalai	thn.thumpeangpeng	Lecturer	M	<u>W</u>	<u>W</u>	<u>W</u>
21.	Faculty of science	Ms. Vilavanh Volabouth	Vilavanh.PARSE1123@gmail.com	Lecturer	F	<u>W</u>	<u>W</u>	<u>W</u>
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Co-funded by the Erasmus+ Programme of the European Union



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34.	FEM	Ms. Vimala CHARUTHAMALAY	memichanthamalay@gmail.com	F	Nil	Nil	Nil
35.	FLA	Ms. Khamone KECHANDY	khamonkeachandy96@gmail.com	F	<del>Nil</del>	<del>Nil</del>	<del>Nil</del>
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40.	Engineering	Mr. Hatsapone Sengprachan	Hatsaponespce@gmail.com	M	Seng	Seng	Seng
41.	Engineering	Mr. Thanousay Vernam	Thanousay1993@gmail.com	M	Vom	Vom	Vom
42.	SOUMALY PHOUKHAMTHA	SOUMALY PHOUKHAMTHA	sphoukhamthack@KAPOL Enterprise Co., Ltd	F	SE		
43.	ETV GREEN G						
44.	Agriculture and Forestry.	Ms. Nok Vilaythomy	nok107092002@gmail.com	f	Nok	Nok	Nok
45.							
46.	FEM	Ms. Viengsamay SENPASEU	viengsamai@gmail.com, Lecturer	F	SE	SE	SE
47.	FEM	Ms. Natsana PHENGPHACHANH	Natsana.na@gmail.com Lecturer	F	Ph	Ph	Ph



48.	VISANU VITHAYA School	VISOUN KEOKHATHAPHOU		MD	M	Sou	Sou	Sou
49.		PHETHATHONE SEANSY		VTD	F	Ph	Ph	Ph
50.	Mr. Vilaysone Maniseng	Lava Avocado Farm	emhien.88@gmail.com					

020 9800 4800

## ຮູບພາບ ແລະ ວິດີໂອ

They were posted on CU-ANGEL Facebook Page and CU-ANGEL Community Facebook Group and the link is below

1. CU-ANGEL Community Facebook Group

<https://web.facebook.com/groups/580197060608569>

2. CU-ANGEL Facebook Page

<https://web.facebook.com/profile.php?id=100075878335781>



Opening Ceremony and group photos of all participants and Information Session





**Groupwork Presentation for Business ideation**



**ANGEL Training workshop session**



**Groupwork Session for Lean Canvas Model Business Plan**



# ອິນໂດເນເຊຍ

TOR Training of Trainer  
ANGEL (22-23 May 2023)

## ພາກສະເໜີ

FEB Universitas Gadjah Mada ແລະ Universitas Islam Indonesia ໄດ້ເປັນສະມາຊິກຂອງກຸ່ມ ANGEL, ASEAN Network for Green Entrepreneurship and Leadership.

ໃນຖານະເປັນສະມາຊິກຂອງສະມາຄົມ ANGEL, FEB UGM ແລະ UII

ໄດ້ຖືກເລືອກໃຫ້ເຂົ້າຮ່ວມກອງປະຊຸມຝຶກອົບຮົມຂອງຄູຝຶກ (ToT)

ທີ່ຈັດຂຶ້ນໃນກົວລາວາເປີໃນວັນທີ 21-25 ພະຈິກ 2022. ໃນຖານະເປັນການຕິດຕາມຂອງ ToT, FEB UGM ແລະ UII ໄດ້. ໄດ້ຮັບການມອບໝາຍໃຫ້ເຜີຍແຜ່ຄວາມຮູ້ກ່ຽວກັບ ແລະ ເປັນຕົວແທນຂອງການເປັນຜູ້ປະກອບການສີຂຽວ ແລະ ການນໍາພາ. ເພື່ອເຮັດສິ່ງນີ້, FEB UGM ແລະ UII ຮ່ວມມືກັນຈະຖື ToT ສໍາລັບພະນັກງານວິຊາການຂອງ FEB UGM ແລະ UII ເປັນຜູ້ເຂົ້າຮ່ວມ.

ຈຸດປະສົງຂອງ ToT ແມ່ນເພື່ອເພີ່ມທະວີການປຸກຈິດສໍານຶກ ແລະ

ສຶກສາອົບຮົມພະນັກງານວິຊາການກ່ຽວກັບການເປັນຜູ້ປະກອບການສີຂຽວ ແລະ ຄວາມເປັນຜູ້ນໍາ.

ຜົນໄດ້ຮັບທີ່ຄາດຫວັງຂອງ ToT

ແມ່ນການຜະລິດຜູ້ປະກອບການສີຂຽວແລະຕົວແທນຜູ້ນໍາໃນບັນດາພະນັກງານວິຊາການທີ່ສາມາດຮ່ວມມືແລະຊ່ວຍເຫຼືອມະຫາວິທະຍາໄລໃນການບໍາລຸງລ້ຽງແລະການພັດທະນາຜູ້ປະກອບການສີຂຽວແລະຜູ້ນໍາໃນບັນດານັກຮຽນ.

## ວັນເວລາ ແລະ ສະຖານທີ່

Day 1: 22<sup>nd</sup> May 2023 with hybrid session via Zoom: <https://ugm->

[id.zoom.us/j/93016626886?pwd=cHo3ZmwzVENWEG1NVNGK2xuNFpJQT09](https://ugm-id.zoom.us/j/93016626886?pwd=cHo3ZmwzVENWEG1NVNGK2xuNFpJQT09) and Learning

Center Fakultas Ekonomika dan Bisnis, UGM

Day 2: 23<sup>rd</sup> of May 2023 with hybrid session via Zoom:

<https://uii.zoom.us/j/5069375748?pwd=Z3FDT0VYVW82SllEbmdISUk3dE5Bdz09> and

Theatrical Room, Public Lecture Building of Dr Sardjito, UII

## ຜູ້ເຂົ້າຮ່ວມ

ພະນັກງານ UGM ແລະ UII

## ຄູຝຶກ

The speakers represent ANGEL European Union (EU), ReadLab, UGM, and UII.

## Funding

The funding of this event is provided by the ANGEL consortium, FEB UGM, and UII.



<b>- DAY 1</b>					
<b>TIME</b>	<b>Topic</b>	<b>Speaker/PIC</b>	<b>Description</b>	<b>Venue</b>	<b>Participants</b>
<b>TOT DAY 1</b>					
<b>08.00-09.30</b>	Introduction to green business	Prof. Nurul Indarti	Introduction Green business components	Learning Center , FEB UGM	All Participants and EU Delegates, UGM & UII's Angels 10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>09.30-10.00</b>	Coffee Break				
<b>10.00-12.00</b>	Green Business in the ASEAN Region	Rocky Adiguna, Ph.D.	The current development The characteristics The gap analysis	Learning Center , FEB UGM	All Participants and EU Delegates, UGM & UII's Angels 10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>12.00-13.00</b>	Lunch and ISHOMA			Learning Center , FEB UGM	
<b>13.00-14.00</b>	Startup basics	Tur Nastiti, Ph.D.	Creativity & Innovation Ideation process practicalities	Learning Center , FEB UGM	All Participants and EU Delegates, UGM & UII's Angels 10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>14.00-14.30</b>	Coffee Break				
<b>14.30-16.00</b>	Developing a green business idea	ReadLab	Startup basics The green leader entrepreneur	Learning Center , FEB UGM	All Participants and EU Delegates, UGM & UII's Angels

<b>DAY 2</b>					
<b>TOT DAY 2</b>					
<b>07.40-07.55</b>	Coffee Break			Lobby Theatrical Room, Public Lecture Building of Dr Sardjito	
<b>07.55-08.00</b>	Opening	Rector		Theatrical Room	All Participants and EU Delegates, UGM & UII's Angels
<b>08.00-09.30</b>	The Green Lean Canvas	Dr. Ir. Arif Wismadi, M.Sc	Green Value Proposition Innovation for Sustainable Production and Consumption	Theatrical Room	10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>09.30-11.00</b>	Green Business Marketing	Bagus Panuntun, MBA., CWM., CFP., CSA.	Digital Marketing for Green Products Green Innovation Matching	Theatrical Room	10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>11.00-12.00</b>	The Fundamentals of Green Finance	ReadLab	The fundamentals of green finance The green finance products	Theatrical Room	10 UGM's lectures 10 UII's lectures 25 UGM's staffs 25 UII's staffs
<b>12.00-12.15</b>	Closing: VR 4	Theatrical Room	All Participants and EU Delegates, UGM & UII's Angels		10 UGM's lectures 10 UII's lectures 25 UGM's staffs
<b>12.15-13.00</b>	Lunch and ISHOMA			Lobby Theatrical Room	10 UGM's lectures 10 UII's lectures 25 UGM's staffs 10 Member of Committee



**ກຳບູເຈຍ**

**ERASMUS+ CAPACITY BUILDING IN HIGHER EDUCATION WORKSHOP**

**16-17 OCTOBER 2023**

**CAMBODIA PARTNERS**

**INSTITUTE OF TECHNOLOGY OF CAMBODIA (ITC)**

**ROYAL UNIVERSITY OF PHNOM PENH (RUPP)**

**UNIVERSITY OF SOUTH-EAST ASIA (USEA)**



**Erasmus+ Capacity Building in Higher Education Workshop**

**Date: October 16-17, 2023**

**Venue: USEA Meeting Room and Online**

1. **ລາຍຊື່ມະຫາວິທະຍາໄລຄູ່ຮ່ວມມືໃນກຳບູເຈຍ:**  
Institute of Technology of Cambodia (ITC)  
Royal University of Phnom Penh (RUPP)  
University of South-East Asia (USEA)
2. **ຂໍ້ມູນພື້ນຖານການຝຶກອົບຮົມ**  
ການຝຶກອົບຮົມໃຫ້ແກ່ຄູ່ຝຶກໃນຄັ້ງນີ້ ຈັດຂຶ້ນໂດຍ ສະຖາບັນເຕັກໂນໂລຊີ ກຳບູເຈຍ (ITC), ມະຫາວິທະຍາໄລລາດຊະວົງພະນົມເປັນ (RUPP), ແລະ ມະຫາວິທະຍາໄລອາຊີຕາເວັນອອກສຽງໃຕ້ (USEA) ເພື່ອເຮັດໃຫ້ຄະນະບໍລິຫານ



ແລະ ອາຈານສອນຂອງ 3 ທ່ານ. ຄູ່ຮ່ວມມືສະຖາບັນໃນກຳປູເຈຍມີລັກສະນະດັ່ງຕໍ່ໄປນີ້:

- a. ຄວາມເປັນຜູ້ປະກອບການ ແລະ ຄວາມເປັນຜູ້ນຳ: ແນວຄວາມຄິດພື້ນຖານ, ກອບຂອງ EU EntreComp, DigComp ແລະ GreenComp;
  - b. ນະວັດຕະກຳ ແລະ ຄວາມເປັນຜູ້ນຳທາງດ້ານທຸລະກິດສີຂຽວ. ບົດບາດຂອງມະຫາວິທະຍາໄລ;
  - c. ການເງິນສີຂຽວ;
  - d. ເນື້ອໃນຂອງໂມດູນສຳລັບການຝຶກອົບຮົມ ANGEL; ແລະ
  - e. ວິສາຫະກິດເອກະຊົນ/NGO
3. **ວັນທີ ແລະ ສະຖານທີ່:** USEA meeting room and online platform from 16-17 October 2023
4. ວາລະກອງປະຊຸມ:





The workshop agenda was attached below.



Co-funded by the  
Erasmus+ Programme  
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ASEAN Network for Green Entrepreneurship and Leadership (ANGEL)

REF: 619421-EPP-1-2020-MY-EPPKA2-CBHE-JP

## Agenda Erasmus+ Capacity Building in Higher Education Workshop

16-17 October 2023

Cambodia Partners (Venue)

Institute of Technology of Cambodia (ITC)

Royal University of Phnom Penh (RUPP)

University of South-East Asia (USEA)

16 October 2023		Lead Institution
13:00 – 13:30	Registration	All
13:30 – 14:00	Welcome remark Representative from ITC, RUPP, USEA management	All
14:00 – 14:30	Introduction to ANGEL	ITC
14:30 – 15:00	Coffee Break	
15:00 – 16:00	ANGEL Innovate Unit	All
16:00 – 17:00	Entrepreneurship and Leadership: Basic Concepts, The EU EntreComp, DigComp and GreenComp Frameworks	RUPP
17 October 2023		Lead Institution
13:30 – 14:15	Innovation and Green Entrepreneurial Leadership. The role of universities	USEA
14:15 – 15:00	Green finance	ITC
15:00 – 15:20	Coffee Break	
15:20 – 16:00	Module content for ANGEL training	RUPP/USEA
16:00 – 17:00	Private Enterprise/NGO	All



5. ຈຳນວນຜູ້ເຂົ້າຮ່ວມ: 87 ຄົນ, ລວມມີ:

- ພະນັກງານ USEA: 27
- ພະນັກງານ: 15
- ພະນັກງານ RUPP: 45

6. ຜົນໄດ້ຮັບ:



ກອງປະຊຸມຄັ້ງນີ້ຈະໃຫ້ຄຳຄິດຄຳເຫັນກ່ຽວກັບການເປັນວິສາຫະກິດສີຂຽວ ແລະ ຄວາມເປັນຜູ້ນຳຂອງຄະນະບໍລິຫານ ແລະ ອາຈານຈາກ 3 ອົງການຮ່ວມມືໃນກຳບູເລຍ ເພື່ອນຳເອົາແນວຄິດສີຂຽວມາໃຫ້ພະນັກງານ ແລະ ນັກສຶກສາ ເພື່ອໃຫ້ເຂົາເຈົ້າໃສ່ໃຈຕໍ່ສິ່ງແວດລ້ອມ ແລະ ສັງຄົມສີຂຽວ.

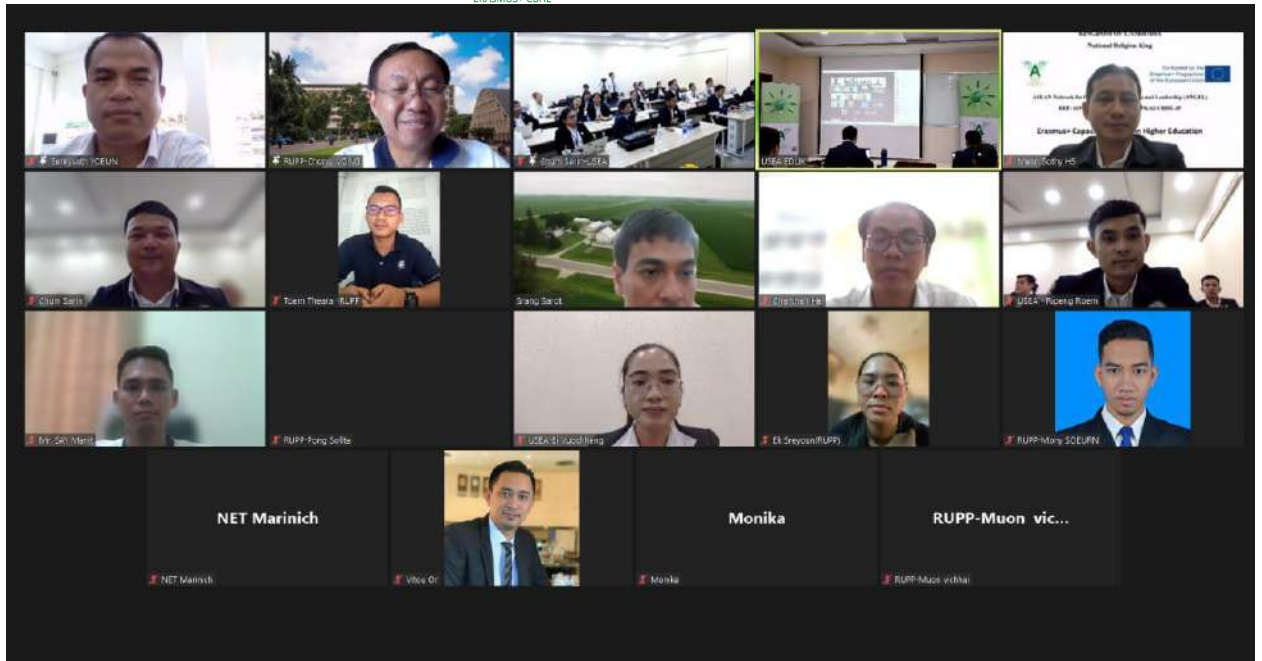
**7. Photos, pictures and relate virtual materials with short descriptions**



Physical Participants at USEA



Physical Participants at ITC



Online Participation of ITC, RUPP and USEA Teams



Activities During the Training

## 8. List of participants

### 8.1 Participants on October 16, 2023



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Erasmus+ Capacity Building in Higher Education

ASEAN Network for Green Entrepreneurship and Leadership (ANGEL)

619421-EPP-1-2020-MY-EPPKA2-CBHE-JP

Training of Trainers Workshop

University of South-East Asia(USEA), Siem Reap, Cambodia

16-17 October 2023

No	Name	Gender	Position	Institution	Signature (16-October-2023)	
					Morning	Afternoon
1	Heansothly	M	President	USEA		
2	Youngsothan	M	Vice-President	USEA		
3	Toul Yealy	M	Teacher	USEA		
4	Roem Ripeng	Male	Teacher	USEA		
5	SOM SOPHAT	Male	Teacher	USEA		
6	TRANG KEANGSE	Male	Teacher	USEA		
7	Kim Botharak	Male	Staff	USEA		
8	MAN PANHA	M	staff	USEA		
9	Rin Ratha	M	Teacher	USEA		
10	Sor Buthoum	M	Staff	USEA		
11	Smsen Thameant	F	Teacher	USEA		
12	POV-Phosany	M	Teacher	USEA		





No	Name	Gender	Position	Institution	Signature (16-October-2023)	
					Morning	Afternoon
13	Bi Nuochheng	Female	Staff	USEA		
14	Pros Vichika	Female	staff	USEA		
15	Tou Sreyleak	Female	staff	USEA		
16	Ne Sokna	Male	Teacher	USEA		
17	Tat Bunseang					
18	SA Sokrgim	Female	Teacher	USEA		
19	Yim Taravuth	Male	Teacher	USEA		
20	Chhem Sam An	Female	Teacher	USEA		
21	Pean Perun	M	Lecturer	USEA		
22	Srean Sermey	F	Staff	USEA		
23	Thom Vathin	F	Staff	USEA		
24	Chheav Bunlong	M	Staff	USEA		
25	Naron Koullang	M	Staff	USEA		
26	Chhoeun Seyha	M	Staff	USEA		
27	Chhun Saron	M.	Head of Dep.	USEA		

### 8.2 Participants on October 17, 2024





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Erasmus+ Capacity Building in Higher Education  
ASEAN Network for Green Entrepreneurship and Leadership (ANGEL)  
619421-EPP-1-2020-MY-EPPKA2-CBHE-JP  
Training of Trainers Workshop  
University of South-East Asia(USEA), Siem Reap, Cambodia  
16-17 October 2023

No	Name	Gender	Position	Institution	Signature (17-October-2023)	
					Morning	Afternoon
1	Mean Sotly	M	President	USEA		
2	Young Sotthan	M	Vice-President	USEA		
3	Tad Young	M	Teacher	USEA		
4	Roem Rspeng	Male	Teacher	USEA		
5	SUM SOPHAT	Male	Teacher	USEA		
6	TARNG KBANGSE	Male	Teacher	USEA		
7	Eom RATHANANK	Male	Staff	USEA		
8	MAN PANHA	M	Staff	USEA		
9	Rin Ratha	M	Teacher	USEA		
10	Sor Buthoann	M	Staff	USEA		
11	Sonsen Thumvont	F	Teacher	USEA		
12	Por Phosany	M	Teacher	USEA		



No	Name	Gender	Position	Institution	Signature (17-October-2023)	
					Morning	Afternoon
13	Bi Vuotheng	F	Staff	USEA		
14	Pros Vichika	F	Staff	USEA		
15	Tou Srey Leak	F	Staff	USEA		
16	Ne Sokna	M	Teacher	USEA		
17	Tot Bunseang	M	—	—		
18	SA Sokngim	F	Teacher	USEA		
19	Yim taravuth	M	—	—		
20	Chhem Samtha	F	—	—		
21	Thom Vanthin	F	Staff	USEA		
22	Srean Srimay	F	Staff	USEA		
23	Rean Perun	M	lecturer	USEA		
24	cheavbunlong	M	Staff	USEA		
25	Narim Vouhbing	M	Staff	USEA		
26	Chhoeurn Seyha	M	Staff	USEA		
27	Chum Sarin	M	Head of Dep.	USEA		



## ສສ ຫວຽດນາມ

### Can Tho University (CTU)

#### 2.3 REPORT ON YOUR TRAINING WORKSHOP OF THE TEACHING AND ADMINISTRATIVE

##### STAFF

- a) ຂໍ້ມູນພື້ນຖານການຝຶກອົບຮົມ (TOT):
- **Partner:** Can Tho University (CTU)
  - **Workshop organiser:** College of Engineering (CoE), CTU
  - **Partner code:** P11
  - **Time:** 25<sup>th</sup>-26<sup>th</sup> February, 2023
  - **Venue:** The Hall of CoE, the 1<sup>st</sup> floor, Campus II, 3/2 street, Xuan Khanh ward, Ninh Kiều district, Can Tho city 900000 Can Tho, Vietnam.
  - **Schedule:**

25 February 2023 (Saturday)	
7:00 – 7:30	Registration
7:30 – 7:45	Welcoming remarks by Deputy Vice Chancellor, Can Tho University: Ass. Prof. Dr. Nguyen Chi Ngon
7.45 – 8:00	Welcoming remarks by Dr. Tran Thanh Hung

		Presenter
8:00 – 9:00	Introduction to the ANGEL and the Training Of Trainers seminar	Ass. Prof. Dr. Nguyen Chi Ngon
9:00 – 9:30	Entrepreneurship and Leadership: Basic Concepts, The EU EntreComp, DigComp and GreenComp Frameworks (part 1)	Dr. Tran Thanh Hung
9:30 – 10:00	Coffee break	
10:00 – 11:00	Entrepreneurship and Leadership: Basic Concepts, The EU EntreComp, DigComp and GreenComp Frameworks (part 2)	Dr. Nguyen Van Khanh
11:00-13:30	Lunch break	
13:30 – 14:30	Innovation and Green Entrepreneurial Leadership. The role of Universities. International and European Best Practices	Dr. Nguyen Hoang Dung
14:30-15:00	Coffee break	
15:30 – 17:00	Setting up a University Green Entrepreneurial Centre in ASEAN countries: Practical issues (incl. Intra/extra networking and stakeholder involvement): The ANGEL Excellence Centres (part 1)	Ass. Prof. Dr. Nguyen Chi Ngon

26 February 2023 (Sunday)		Lead Institution
7:30 – 8:30	Setting up a University Green Entrepreneurial Centre in ASEAN countries: Practical issues (incl. Intra/extra networking and stakeholder involvement): The ANGEL	Dr. Tran Thanh Hung





	Excellence Centres (part 2)	
8:30 – 9:30	Financing and Support Systems for the ASEAN's ANGEL ECs	Dr. Nguyen Hoang Dung
9:30-10:00	Coffee break	
10:00 – 11:00	Training on green entrepreneurship: A common element for the ASEAN's partners UGECs: An introduction to the training material and toolbox (part 1)	Dr. Nguyen Van Khanh
11:00-13:30	Lunch break	
13:30 – 14:30	Training on green entrepreneurship: A common element for the ASEAN's partners UGECs: An introduction to the training material and toolbox (part 2)	Ass. Prof. Dr. Nguyen Chi Ngon
14:30 – 15:00	Lunch break	
15:00 – 16:00	Training on green entrepreneurship: A common element for the ASEAN's partners UGECs: An introduction to the training material and toolbox (part 3)	Dr. Tran Thanh Hung
16:00 – 16:30	Workshop Closing	
16:30 – 17:00	Coffee break and Workshop Evaluation	

ທີມງານ CTU (4 ພະນັກງານການສຶດສອນ) ໄດ້ຮັບການຝຶກອົບຮົມຢູ່ວິທະຍາໄລດ້ານວິຊາການຂອງມາເລເຊຍ (UTM) ໃນເດືອນພະຈິກ 2022 ທີ່ UTM, Kuala Lumpur ໃນມາເລເຊຍ. ພວກເຮົາໄດ້ຮັບການຝຶກອົບຮົມໃນຫຼາຍດ້ານທີ່ກ່ຽວຂ້ອງກັບການປະກອບການສຶຊງວ ແລະຜູ້ນຳຂອງຜູ້ປະກອບການສຶຊງວ. ນອກຈາກນັ້ນ, ພວກເຮົາຍັງໄດ້ຮຽນຮູ້ວິທີການຈັດຊຸດຝຶກອົບຮົມ (ຈາກການກະກຽມ, ການຈັດຕັ້ງ, ການສຳຫຼວດແລະການລາຍງານຜົນຂອງການຝຶກອົບຮົມ)

ພາຍຫຼັງກັບຄືນປະເທດຫວຽດນາມ, ວັນທີ 25-26 ກຸມພາ 2023, ພວກຂ້າພະເຈົ້າໄດ້ຈັດຕັ້ງ ToT ໃຫ້ບັນດາອາຈານ, ພະນັກງານບໍລິຫານ ແລະ ນັກສຶກສາຢູ່ຄະນະວິຊາເຕັກໂນໂລຊີ, ມະຫາວິທະຍາໄລ Can Tho.

ຈຳນວນຜູ້ເຂົ້າຮ່ວມທັງໝົດ 87 ທ່ານ (ອາຈານ 22 ທ່ານ, ພະນັກງານບໍລິຫານ 31 ທ່ານ ແລະ ນັກສຶກສາ 34 ທ່ານ).

b) Trainer's information (Name, title/position, contact information, number of trainers)





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## Erasmus+: Capacity Building Higher Education

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619421-EPP-1-2020-MY-EPPKA2-CBHE-JP

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The Hall of CoE, the 1<sup>st</sup> floor, Campus  
II, 3/2 street, Xuan Khanh ward, Ninh  
Kieu district, Can Tho city  
900000 Can Tho, Vietnam

25-26 February, 2023

February 25<sup>th</sup>, 2023

N.	Name	Gender		Position	Signature
		Male	Female		
1.	Nguyen Chi Ngon	x		Academic Staff	
2.	Nguyen Hoang Dung	x		Academic Staff	
3.	Tran Thanh Hung	x		Academic Staff	
4.	Nguyen Van Khanh	x		Academic Staff	
5.	Nguyen Van Dau	x		Academic Staff	
6.	Ngo Truong Ngoc Mai		x	Academic Staff	
7.	Tran Thi Phuong		x	Academic Staff	
8.	Dang Huynh Giao		x	Academic Staff	
9.	Ho Ngoc Tri Tan	x		Academic Staff	
10.	Nguyen Viet Nhan Hoa		x	Academic Staff	
11.	Nguyen Minh Nhut	x		Academic Staff	
12.	Nguyen Chanh Nghiem	x		Academic Staff	
13.	Dai Tien Trung	x		Academic Staff	
14.	Huynh The Hien	x		Academic Staff	
15.	Nguyen Thanh Nha	x		Academic Staff	
16.	Nguyen Khac Nguyen	x		Academic Staff	
17.	Huynh Thi Cam Hong		x	Academic Staff	
18.	Luong Huynh Vu Thanh	x		Academic Staff	
19.	Cao Luu Ngoc Hanh		x	Academic Staff	
20.	Lam Phuc Thong	x		Administrative Staff	
21.	Doan Thi Kieu My		x	Administrative Staff	





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22	Le Phuc Hau	x		Administrative Staff	<i>[Signature]</i>
23	Bui Minh Hong Nhu		x	Administrative Staff	<i>[Signature]</i>
24	Dang Phuong Minh		X	Administrative Staff	<i>[Signature]</i>
25	Le Thanh Tu		X	Administrative Staff	<i>[Signature]</i>
26	Huynh Le To Uyen		X	Administrative Staff	<i>[Signature]</i>
27	Tran Thi Thanh Thanh		X	Administrative Staff	<i>[Signature]</i>
28	Le Thi Huynh Nhu		X	Administrative Staff	<i>[Signature]</i>
29	Tran Ngoc Khanh Dung		X	Administrative Staff	<i>[Signature]</i>
30	Su Lan Tuong		X	Administrative Staff	<i>[Signature]</i>
31	Huynh Nhu Y		X	Administrative Staff	<i>[Signature]</i>
32	Ho Huynh Nhu		X	Administrative Staff	<i>[Signature]</i>
33	Vu Ngoc Quynh Tram		X	Administrative Staff	<i>[Signature]</i>
34	Tran Qui Ngoc		X	Administrative Staff	<i>[Signature]</i>
35	Cao Thu Thao		X	Administrative Staff	<i>[Signature]</i>
36	Phan Kim Xuyen		X	Administrative Staff	<i>[Signature]</i>
37	Nguyen Tran Khanh Quynh		X	Administrative Staff	<i>[Signature]</i>
38	Nguyen Thi Yen Vy		X	Administrative Staff	<i>[Signature]</i>
39	Duong Thi Thu Ngan		X	Administrative Staff	<i>[Signature]</i>
40	Le Thien Ngan		X	Administrative Staff	<i>[Signature]</i>
41	Bui Truc Nhu		X	Administrative Staff	<i>[Signature]</i>
42	Duong Tran Tuong Vi		X	Administrative Staff	<i>[Signature]</i>
43	Nguyen Thi Thu Huyen		X	Administrative Staff	<i>[Signature]</i>
44	Nguy Thao Ngan		x	Administrative Staff	<i>[Signature]</i>
45	Cao Dang Hoang An	X		Administrative Staff	<i>[Signature]</i>
46	Phan Khac Duy	X		Administrative Staff	<i>[Signature]</i>
47	Tran Trong Huu	X		Administrative Staff	<i>[Signature]</i>
48	Lam Hoa Loc	X		Administrative Staff	<i>[Signature]</i>
49	Truong Hieu Nhut	X		Administrative Staff	<i>[Signature]</i>
50	Nguyen Huu Trung Nhut	X		Administrative Staff	<i>[Signature]</i>
51	Nguyen Hoang Khang	X		Student	<i>[Signature]</i>
52	Huynh Hoang Huy	X		Student	<i>[Signature]</i>
53	Huynh Minh Quan	X		Student	<i>[Signature]</i>
54	Huynh Trung	X		Student	<i>[Signature]</i>
55	Nguyen Huynh Khoi	X		Student	<i>[Signature]</i>
56	Nguyen Hoang Phat	X		Student	<i>[Signature]</i>
57	Dang Nguyen Nhat Huy	X		Student	<i>[Signature]</i>
58	Pham Chi Bao	X		Student	<i>[Signature]</i>
59	Pham Hoang Minh	X		Student	<i>[Signature]</i>
60	Bui Thanh Xuyen	X		Student	<i>[Signature]</i>
61	Duong Thanh Thao	X		Student	<i>[Signature]</i>
62	Nguyen Hoang Hieu	X		Student	<i>[Signature]</i>
63	Thai Thanh Tuyen		x	Student	<i>[Signature]</i>





64	Tran Thi Ha Ni		x	Student	
65	Vo Le Thao Vy		x	Student	
66	Truong Hoang Ha Long	x		Student	
67	Tang Hong Phat	x		Student	
68	Hoang Kim Ngoc		x	Student	
69	Bui Thi Minh Tam		X	Student	
70	Nguyen Thi Viet Huyen	x		Student	
71	Nguyen Ngoc Han	x		Student	
72	Nguyen Bao KHAM			Student	
73	Nguyen Thi Thu Hien		X	student	
74	Pham Tien Thanh	x		Student	
75	Huyen Viet Lam	x		Student	
76	Luong Hieu Trong	x		student	
77	Nguyen Van Minh Anh	x		Student	
78	Dang Hieu Tran	X		Student	
79	Ngô Lê An Kiên	x		Student	
80	Wong Thi Ngoc My		x	Student	
81.	Nguyen Phuc Ky	x		Student	
82.	Huyen Phuc Bao Khanh	x		Student	
83.	Tran Thi Man			student	
84.	Truong Quoc Bao	x		Academic staff	
85.	Thai Quang Tuong Giang			Student	
86.	Nguyen Van Muot	x		Academic staff	
87.	Nguyen Dang Kha	x		Academic staff	







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25-26 February, 2023

February 26<sup>th</sup>, 2023

N.	Name	Gender		Position	Signature
		Male	Female		
1.	Nguyen Chi Ngon	x		Academic Staff	
2.	Nguyen Hoang Dung	x		Academic Staff	
3.	Tran Thanh Hung	x		Academic Staff	
4.	Nguyen Van Khanh	x		Academic Staff	
5.	Nguyen Van Dau	x		Academic Staff	
6.	Ngo Truong Ngoc Mai		x	Academic Staff	
7.	Tran Thi Phuong		x	Academic Staff	
8.	Dang Huynh Giao		x	Academic Staff	
9.	Ho Ngoc Tri Tan	x		Academic Staff	
10.	Nguyen Viet Nhan Hoa		x	Academic Staff	
11.	Nguyen Minh Nhut	x		Academic Staff	
12.	Nguyen Chanh Nghiem	x		Academic Staff	
13.	Dai Tien Trung	x		Academic Staff	
14.	Huynh The Hien	x		Academic Staff	
15.	Nguyen Thanh Nha	x		Academic Staff	
16.	Nguyen Khac Nguyen	x		Academic Staff	
17.	Huynh Thi Cam Hong		x	Academic Staff	
18.	Luong Huynh Vu Thanh	x		Academic Staff	
19.	Cao Luu Ngoc Hanh		x	Academic Staff	
20.	Lam Phuc Thong	x		Administrative Staff	
21.	Doan Thi Kieu My		x	Administrative Staff	





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22	Le Phuc Hau	x		Administrative Staff	
23	Bui Minh Hong Nhu		x	Administrative Staff	
24	Dang Phuong Minh		X	Administrative Staff	
25	Le Thanh Tu		X	Administrative Staff	
26	Huynh Le To Uyen		X	Administrative Staff	
27	Tran Thi Thanh Thanh		X	Administrative Staff	
28	Le Thi Huynh Nhu		X	Administrative Staff	
29	Tran Ngoc Khanh Dung		X	Administrative Staff	
30	Su Lan Tuong		X	Administrative Staff	
31	Huynh Nhu Y		X	Administrative Staff	
32	Ho Huynh Nhu		X	Administrative Staff	
33	Vu Ngoc Quynh Tram		X	Administrative Staff	
34	Tran Qui Ngoc		X	Administrative Staff	
35	Cao Thu Thao		X	Administrative Staff	
36	Phan Kim Xuyen		X	Administrative Staff	
37	Nguyen Tran Khanh Quynh		X	Administrative Staff	
38	Nguyen Thi Yen Vy		X	Administrative Staff	
39	Duong Thi Thu Ngan		X	Administrative Staff	
40	Le Thien Ngan		X	Administrative Staff	
41	Bui Truc Nhu		X	Administrative Staff	
42	Duong Tran Tuong Vi		X	Administrative Staff	
43	Nguyen Thi Thu Huyen		X	Administrative Staff	
44	Nguy Thao Ngan		x	Administrative Staff	
45	Cao Dang Hoang An	X		Administrative Staff	
46	Phan Khac Duy	X		Administrative Staff	
47	Tran Trong Huu	X		Administrative Staff	
48	Lam Hoa Loc	X		Administrative Staff	
49	Truong Hieu Nhut	X		Administrative Staff	
50	Nguyen Huu Trung Nhut	X		Administrative Staff	
51	Nguyen Hoang Khang	X		Student	
52	Huynh Hoang Huy	X		Student	
53	Huynh Minh Quan	X		Student	
54	Huynh Trung	X		Student	
55	Nguyen Huynh Khoi	X		Student	
56	Nguyen Hoang Phat	X		Student	
57	Dang Nguyen Nhat Huy	X		Student	
58	Pham Chi Bao	X		Student	
59	Pham Hoang Minh	X		Student	
60	Bui Thanh Xuyen	X		Student	
61	Duong Thanh Thao	X		Student	
62	Nguyen Hoang Hieu	X		Student	
63	Thai Thanh Tuyen		x	Student	





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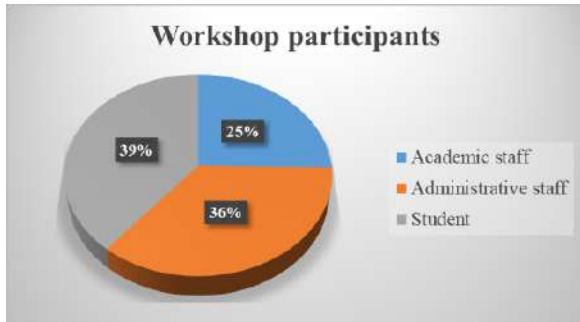


64	Tran Thi Ha Ni		x	Student	
65	Vo Le Thao Vy		x	Student	
66	Truong Hoang Ha Long	x		Student	
67	Tang Hong Phat	x		Student	
68	Hoang Kim Ngoc		x	Student	
69	Bui Thi Minh Tam		X	Student	
70	Nguyen Thi Viet Huynh	x		Student	
71	Nguyen Ngoc Han	x		Student	
72	Nguyen Ba Khanh			Student	
73	Nguyen Thi Thu Hien		X	Student	
74	Huynh Viet Lam	x		Student	
75	Luong Hau Trong	x		Student	
76	Pham Tien Thanh	x		Student	
77	Nguyen Van Minh	x		Student	
78	Luong Hieu Tran	x		Student	
79	Ngô Lữ An Kiên	x		Student	
80	Lương Thị Ngọc Mỹ		x	Student	
81	Nguyễn Phúc Kỳ	x		Student	
82	Huỳnh Phúc Bảo Khang	x		Student	
83	Điền Thị Mân			Student	
84	Chuong Quốc Bảo	x		Academic staff	
85	Thái Quang Trường Giang			Student	
86	Nguyễn Văn Muiet	x		Academic staff	
87	Nguyễn Đăng Khoa	x		Academic staff	

c) ຜູ້ເຂົ້າຮ່ວມ: : 87 ຄົນ  
 ຄູສອນ: 22 ຄົນ  
 ພະນັກງານບໍລິຫານ: 31 ຄົນ

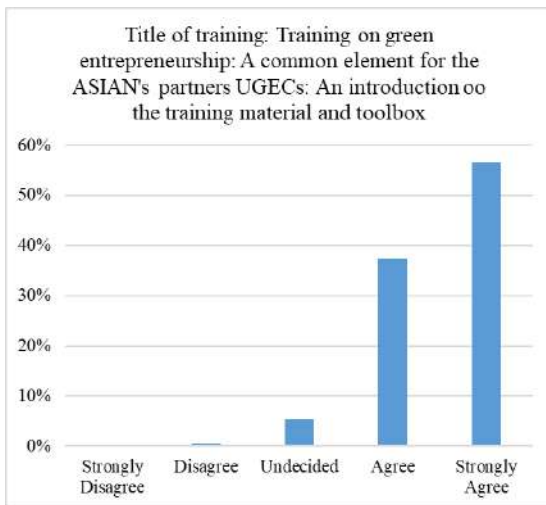
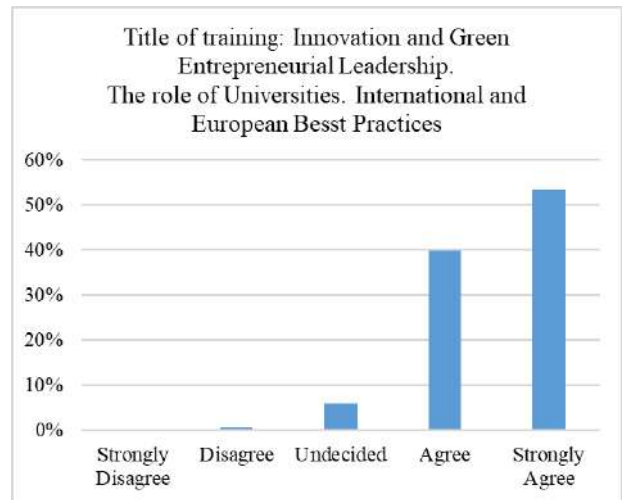
d) ຄວມຄິດເຫັນຫວັງຝຶກອົບຮົມ: (e.g. a short paragraph on the feedback from participants and trainers during the TOT, could be from your evaluation)





TOT ຫວຽດນາມ ໄດ້ດຶງດູດຜູ້ເຂົ້າຮ່ວມ 80 ກວ່າຄົນ ໃນນັ້ນມີພະນັກງານວິຊາການ, ພະນັກງານບໍລິຫານ ແລະ ນັກສຶກສາ ດ້ວຍ 25%, 36%, 39%, ຕາມລຳດັບ, ມີເພດຍິງ 36 ຄົນ ກວມເອົາ 41,2%.

ຮູບທີ 1. ຜູ້ເຂົ້າຮ່ວມ TOT ຫວຽດນາມ.



ຜູ້ເຂົ້າຮ່ວມທັງຫມົດໄດ້ສໍາເລັດແບບຟອມການສໍາຫຼວດຂອງເຂົາເຈົ້າ.

ຜົນໄດ້ຮັບການວິເຄາະສະແດງໃຫ້ເຫັນໃນຮູບ

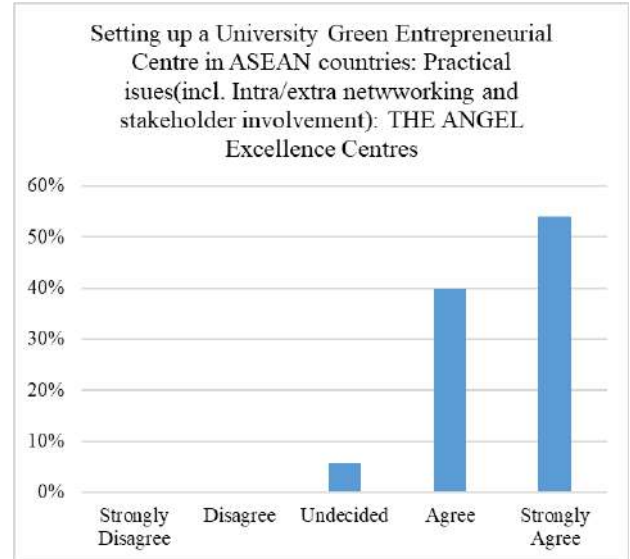
2.

ຕາຕະລາງສະແດງໃຫ້ເຫັນວ່າຜູ້ເຂົ້າຮ່ວມທັງຫມົດໄດ້ຮັບການເຫັນດີແລະເຫັນດີຢ່າງແຂງແຮງກັບທຸກເງື່ອນໄຂການສໍາຫຼວດ.





## ຮູບທີ 2. ຜົນການວິເຄາະການສໍາຫຼວດ



ຕໍ່ໄປນີ້ແມ່ນຂໍ້ມູນການສໍາຫຼວດດິບ:

Title of training: Innovation and Green Entrepreneurial Leadership. The role of Universities. International and European Best Practices						
Date: 25 Feb 2023						
STT		Strongly Disagree	Disagree	Undecided	Agree	Strongly Agree
1	The objectives of the training were clearly defined		1	2	20	32
2	The training objectives were met			3	24	28
3	The training material was of high quality/helpful		1	2	27	25
4	The content was organised and easy to follow		1	1	22	31
5	The topics covered were relevant to my work			6	19	30
6	I can apply what I learnt in this training to my work			3	23	29
7	The training improved my knowledge and skills			1	18	36
8	The trainer(s) was (were) knowledgeable about the training topics			5	23	27
9	The delivery of the training met my expectations			3	32	20
10	Participation and interaction were encouraged			4	25	26
11	The time allocated for training was sufficient			7	19	29
12	Facilities, meeting room, equipment etc. were adequate and user friendly		1	3	11	40
<b>Total</b>		0	4	40	263	353
<b>Percentage</b>		0.00%	0.61%	6.06%	<b>39.85%</b>	<b>53.48%</b>

Title of training: Training on green entrepreneurship: A common element for the ASIAN's partners UGECs: An introduction oo the training material and toolbox						
Date: 25 Feb 2023						
STT		Strongly Disagree	Disagree	Undecided	Agree	Strongly Agree
1	The objectives of the training were clearly defined			2	19	34
2	The training objectives were met			2	24	29
3	The training material was of high quality/helpful		1	3	25	26
4	The content was organised and easy to follow		1	1	19	34
5	The topics covered were relevant to my work			5	20	30
6	I can apply what I learnt in this training to my work			4	23	28
7	The training improved my knowledge and skills				24	31
8	The trainer(s) was (were) knowledgeable about the training topics			4	9	42
9	The delivery of the training met my expectations		1	2	28	24
10	Participation and interaction were encouraged			4	26	25
11	The time allocated for training was sufficient			5	19	31
12	Facilities, meeting room, equipment etc. were adequate and user friendly		1	4	11	39
<b>Total</b>		0	0	4	36	247
<b>Percentage</b>		0.00%	0.61%	5.45%	<b>37.42%</b>	<b>56.52%</b>

Setting up a University Green Entrepreneurial Centre in ASEAN countries: Practical issues (incl. Intra/extra networking and stakeholder involvement): THE ANGEL Excellence Centres

Date: 26 Feb 2023

STT		Strongly Disagree	Disagree	Undecided	Agree	Strongly Agree
1	The objectives of the training were clearly defined			1	20	34
2	The training objectives were met			3	26	26
3	The training material was of high quality/helpful			3	26	26
4	The content was organised and easy to follow			1	27	27
5	The topics covered were relevant to my work			4	24	27
6	I can apply what I learnt in this training to my work			6	22	27
7	The training improved my knowledge and skills			1	20	34
8	The trainer(s) was (were) knowledgeable about the training topics			3	18	34
9	The delivery of the training met my expectations		1	3	27	24
10	Participation and interaction were encouraged			4	25	26
11	The time allocated for training was sufficient			7	17	31
12	Facilities, meeting room, equipment etc. were adequate and user friendly			2	12	41
<b>Total</b>		<b>0</b>	<b>1</b>	<b>38</b>	<b>264</b>	<b>357</b>
<b>Percentage</b>		<b>0.00%</b>	<b>0.15%</b>	<b>5.76%</b>	<b>40.00%</b>	<b>54.09%</b>

e) Please upload pictures and any other relevant information:









Hanoi University of Mining and Geology (HUMG)

### **2.3 REPORT ON YOUR TRAINING WORKSHOP OF THE TEACHING AND ADMINISTRATIVE STAFF**

- a) ຂໍ້ມູນພື້ນຖານການຝຶກອົບຮົມ (TOT): (e.g. A couple paragraphs on the location, duration and dates, basic procedures and agenda):  
The TOT training happened from 8 to 10 May 2023, attracting more than 30 teachers, 24 admins, and 18 students to join.  
The venue is Pho Yen meeting room.  
CSI and EUC guests were participating in the ToT course.

#### **Monday 8. May 2023:**

Arrival of CSI and EUC guests

17.00 – 18.00: Briefing

18.00 – 19.30: Dinner networking

#### **Tuesday 9. May 2023:**

Language: Vietnamese

08.30 – 08.45: Registration

08.45 – 09.00: Opening (Nga)

09.00 – 10.30: Training session 1: Introduction

10.30 – 10.45: Teabreak

10.45 – 11.00: Livestream from CTU Innovation Hub

11.00 – 12.00: Training session 2 (Minh)

12.00 – 13.30: Lunch time

13.30 – 15.00: Training session 3 (Nga)

15.00 – 15.15: Teabreak

15.15 – 16.45: Training Session 4





Social innovation and social innovation education (Kleovoulos Stylianou, online)

Green finance (Thảo)

16.45 – 17.00: Q&A

**Wednesday 10. May 2023:**

08.45 – 09.00: Registration

9.00 – 9.15: Briefing

09.15 – 10.45: Training session 5

10.45 – 11.15: Teabreak

11.15 – 11.30: Q&A

11.30 – 12.00: Evaluation & Feedback from participants

12.00 – 13.30: Lunch time

**Thursday 11. May 2023:**

09.30: Arrival

09.30 – 10.30: Introduction of HUMG, CIS, and EUC

10.30 – 11.30: Discussion

11.30 – 12.30: University tour

12.30 – 13.30: Lunch time

Departure

b) Trainer's information (Name, title/position, contact information, number of trainers)



Assoc. Prof. Nguyen Thi Hoai Nga, Senior Lecturer of the Faculty of Economics and Business Administration  
 Assoc. Prof. Nguyen Quang Minh, Senior Lecturer of Geodesy, Cartography and Land Administration  
 Mr. Pham Kien Trung, Lecturer of the Faculty of Economics and Business Administration  
 Ms. Nguyen Thi Phuong Thao, International Office

- c) Participation: Total number of participants: 72  
 Number of participating of teaching staff: 30  
 Number of participating of administrative staffs: 24

d) ຄວາມຄິດເຫັນຫຼັງຝຶກອົບຮົມ: (e.g. a short paragraph on the feedback from participants and trainers during the TOT, could be from your evaluation)

ຜູ້ເຂົ້າຮ່ວມມີຄວາມກະຕືລືລົ້ນທີ່ຈະແບ່ງປັນແນວຄວາມຄິດແລະການປະຕິບັດຂອງເຂົາເຈົ້າໃນລະຫວ່າງການຝຶກອົບຮົມ.  
 ໃນຂະນະທີ່ການຝຶກອົບຮົມໄດ້ໃຫ້ຄວາມຮູ້ກ່ຽວກັບການເປັນຜູ້ປະກອບການສີຂຽວແລະການນໍາພາແລະຍຸດທະສາດແຫ່ງຊາດຂອງການພັດທະນາສີຂຽວ, ປະຊາຊົນໄດ້ຮັບຂໍ້ມູນເພີ່ມເຕີມ. ພວກເຂົາສ້າງແນວຄວາມຄິດຂອງສີຂຽວ, ຄວາມຮູ້ກ່ຽວກັບສີຂຽວ, ແລະອື່ນໆທີ່ຊ່ວຍໃຫ້ພວກເຂົາເຂົ້າໄປໃນຫຼັກສູດແລະການໃຫ້ຄໍາປຶກສາຂອງພວກເຂົາ.

e) ຮູບພາບ ແລະ ຂໍ້ມູນທີ່ກ່ຽວຂ້ອງ:







